

# DUMPS ARENA

## Building Applications with Force.com and Visualforce

Salesforce DEV-401

Version Demo

Total Demo Questions: 15

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## Topic Break Down

Topic	No. of Questions
Topic 1, Volume A	100
Topic 2, Volume B	98
Topic 3, Volume C	100
Topic 4, Volume D	84
<b>Total</b>	<b>382</b>

**QUESTION NO: 1**

Multi select picklist can be dependant field only and not a controlling field.

- A. True
- B. False

**ANSWER: A****QUESTION NO: 2**

Universal Containers has two teams - sales team and marketing team. For sales team all stages of lead lifecycle should be available while for marketing team only 3 stages should be available. How can the administrator ensure this?

- A. Create validation rule
- B. Create two different lead processes for sales team and marketing team
- C. Create workflow rule
- D. Create approval process

**ANSWER: B****QUESTION NO: 3**

Automatic case escalation can be disabled.

- A. True
- B. False

**ANSWER: A****QUESTION NO: 4**

Identify all statements that are true:

- A. If you remove access to an app from a profiles, the users in that profile will still be able to see the tabs in that application.
- B. If you hide a tab from a profile, the users in that profile will not be able to see records for that object.

- C. If you have 2 records types for an object, you need to have 2 page layouts for that object.
- D. If a user does not have access to a specific record type, they will still be

**ANSWER: A B D**

#### **QUESTION NO: 5**

Which of these standard fields can be tracked through Field History Tracking?

- A. Name
- B. Owner
- C. Created By
- D. Last Modified By

**ANSWER: A B**

#### **QUESTION NO: 6**

You cannot relate records from the same object via an relationship field.

- A. True
- B. False

**ANSWER: B**

#### **QUESTION NO: 7 - (SIMULATION)**

SIMULATION What does Field History Tracking do?

**ANSWER: It tracks modification to any standard or custom field, whose history is set to be tracked in the object's history related list**

#### **QUESTION NO: 8**

What are ways in which you can obtain a record's ID? (Select all that apply.)

- A. URL

- B. Reports
- C. Data Loader
- D. On each record
- E. Import Wizard

**ANSWER: A B C**

#### **QUESTION NO: 9**

Identify the features of a workflow rule. (Select all that apply.)

- A. It triggers an action when a record meets the criteria for the rule.
- B. It can trigger only immediate actions.
- C. It is evaluated before the rule is created.
- D. It can be triggered on import of data.

**ANSWER: A D**

#### **QUESTION NO: 10**

Which of the following is not standard salesforce.com functionality?

- A. Email to lead
- B. Email to case
- C. Web to lead
- D. Web to case

**ANSWER: A**

#### **QUESTION NO: 11 - (SIMULATION)**

SIMULATION

To check if a field's value has changed or not using validation rule, which function should be used?

**ANSWER: ISCHANGED**

**QUESTION NO: 12**

Which of these can have only one of them active at a time?

- A. Validation rule
- B. Assignment rule
- C. Auto-response rule
- D. Workflow rule
- E. Escalation rule
- F. Approval process
- G. Sharing rule

**ANSWER: B C E**

**QUESTION NO: 13**

Which of the following actions are tracked in debug logs? (Select all that apply.)

- A. Database changes
- B. Manual workflow processes
- C. Request-response HTML
- D. Resources used by an Apex script

**ANSWER: A D**

**QUESTION NO: 14**

Master Detail Relationship can contain a standard object on the detail side.

- A. True
- B. False

**ANSWER: A**

**QUESTION NO: 15**

In a multistep process, when do you decide the decision criteria and approval assignment?

- A.** Creating initial submission actions
- B.** Defining recall actions
- C.** Deciding step definition
- D.** Setting final approval actions

**ANSWER: C**