

# DUMPS ARENA

## Certified Professional Contracts Manager

NCMA CPCM

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**QUESTION NO: 1**

Which of the following shows the designated performance area in the objectively-based and evaluated incentives?

- A. Cost performance
- B. Schedule or delivery performance
- C. Quality performance
- D. All of the above

**ANSWER: D**

**QUESTION NO: 2**

Lucent's program management organization rapidly went through which four distinct phases:

- A. Awakening, implementing, production, enterprising
- B. Awakening, implementing, professionalizing, integration
- C. Awakening, implementing, professionalizing, enterprising
- D. Awakening, dealing, professionalizing, enterprising

**ANSWER: C**

**QUESTION NO: 3**

Bid / no-bid decision making, bid or proposal preparation are activities for sellers for which phase of Contract Management Process?

- A. Pre-award
- B. Per-process-award
- C. Award
- D. Post-award

**ANSWER: A**

**QUESTION NO: 4**

What refers to verifying that all administrative matters are concluded on a contract that is otherwise physically complete?

- A. Contract termination
- B. Contract certificate
- C. Contract closeout
- D. Contract execution

**ANSWER: C****QUESTION NO: 5**

Developing a \_\_\_\_\_ and the specifications that are usually included in it is one of the most difficult challenges in procurement planning.

- A. Contract negotiation process
- B. Expert judgment
- C. Statement of work
- D. Work results

**ANSWER: C****QUESTION NO: 6**

During which stage of development, the leadership's involvement and support is critical because it is during this stage that program management's effect on the business is evaluated?

- A. Awakening
- B. implementing
- C. professionalizing
- D. enterprising

**ANSWER: A****QUESTION NO: 7**

A legal connection or relationship that exists between the contracting parties is known as:

- A. Contract plaintiff
- B. Contract privity
- C. Bilateral Contract
- D. Civil contract

**ANSWER: B**

#### QUESTION NO: 8

A simple contract that not allow more than 30 days for a response, could be considered conservative.

- A. True
- B. False

**ANSWER: B**

#### QUESTION NO: 9

\_\_\_\_\_ is the time it takes from when a requirement is determined, a solicitation is issued, bids/proposals are received and evaluated, a contract is awarded and quality products, services and/or solutions are provided to the buyer

- A. Procurement Acquisition Lead Time
- B. Procurement Advancement Time
- C. Coordinated Acquisition Time
- D. Customized Solution Time

**ANSWER: A**

#### QUESTION NO: 10

In acceptance principle according to Civil law, no mirror image rule exists

- A. True
- B. False

ANSWER: A