

# DUMPS ARENA

**SAP Certified Application Associate SAP  
S/4HANA Cloud (public) Sales Implementation**

**SAP C S4CS 2302**

**Version Demo**

**Total Demo Questions: 10**

**Total Premium Questions: 136**

**Buy Premium PDF**

**<https://dumpsarena.co>**

**[sales@dumpsarena.co](mailto:sales@dumpsarena.co)**

**sales@dumpsarena.co  
dumpsarena.co**

**QUESTION NO: 1**

You want to authenticate employees in SAP Cloud Identity. In which app can you download a .CSV file with the list of users? Please choose the correct answer.

- A. Maintain Communication Users
- B. Maintain Business Roles
- C. Maintain Business Users
- D. Maintain Catalog Roles

**ANSWER: C****QUESTION NO: 2**

You are working in the SAP Fiori analytical apps for sales (1BS) in SAP S/4HANA Cloud. Which apps do you use to analyze the confirmation of sales orders? There are THREE answers for this Question

- A. Sales order items - Confirmed
- B. Sales orders - Demand fulfilment
- C. Sales volume - Credit memos
- D. Sales volume - Check open sales
- E. Sales order items - Backorders

**ANSWER: A B E****QUESTION NO: 3**

Which data objects are standard migration objects in SAP S/4HANA Cloud? There are THREE answers for this Question

- A. Profit centers
- B. Customer open items
- C. Plants
- D. Sales organizations
- E. Bank master data

**ANSWER: A B E**

**QUESTION NO: 4**

Which of the following documents can be used as a reference to create debit memo requests? There are 2 correct answers to this question. Note: Answers to this question are not verified by our experts, please study yourself and select the appropriate answers. Contribute: Please send the correct answers with reference text/link on

- A. Value contract
- B. Sales order
- C. Quantity contract
- D. Billing document

**ANSWER: A B****QUESTION NO: 5**

When is the Quality system activated? Please choose the correct answer.

- A. After a new change project is created
- B. After the Starter system is terminated
- C. After the organizational structure and chart of accounts are defined
- D. After the SAP Best Practices content is migrated from the Starter system

**ANSWER: C****QUESTION NO: 6**

What process step is executed in the SAP Ariba network during integrated discount management? Please choose the correct answer.

- A. Release invoice for payment
- B. Send payment confirmation
- C. Start payment run
- D. Suggest discount for early payment

**ANSWER: B****QUESTION NO: 7**

When you transact through the Sell from Stock (BD9) process, which system criteria automatically determine the route determination for the delivery-relevant items in the sales order? There are 3 correct answers to this question. Note: Answers to this question are not verified by our experts, please study yourself and select the appropriate answers. Contribute: Please send the correct answers with reference text/link on

- A. The transportation zone from the business partner master record of the sold-to party.
- B. The shipping condition from the business partner master record of the sold-to party
- C. The transportation group from the material master record
- D. The loading group from the material master record
- E. The departure zone of the shipping point

**ANSWER: C D**

#### **QUESTION NO: 8**

Which organizational element determines that the sales area can belong to only one company code? Please choose the correct answer. Note: Answers to this question are not verified by our experts, please study

yourself and select the appropriate answers. Contribute: Please send the correct answers with reference text/link on

- A. Sales organization
- B. Plant
- C. Distribution channel
- D. Division

**ANSWER: C**

#### **QUESTION NO: 9**

What are characteristics of the SAP S/4HANA Migration Cockpit? Note: There are 2 correct answers to this question.

- A. Guidance and simulation of the migration process
- B. Extensibility using the Legacy System Migration Workbench (LSMW)
- C. Mapping source values to SAP S/4HANA target values
- D. Combining the staging and file approaches into one migration project

**ANSWER: A C**

#### **QUESTION NO: 10**

You are performing data migration using the SAP S/4HANA Migration Cockpit. The same record exists twice in your upload file. At which stage does the upload of the migration template fail due to the duplicated record?

- A.** Simulate Import
- B.** Validate Data
- C.** Convert Values
- D.** Execute Import

**ANSWER: A**