

DUMPS ARENA

SAP Certified Application Associate SAP Commissions

SAP C HR890 21

Version Demo

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QUESTION NO: 1

A sales representative earns a monthly commission of \$5000. A portion of that is rolled to the sales representative's manager, but does NOT roll to the sales representative's regional manager. What is this an example of?

- A. Rolling category hierarchy results
- B. Rolling deposit results
- C. Rolling credits results
- D. Rolling measurement and incentives

ANSWER: C**QUESTION NO: 2**

Which options can you set in the System Preferences workspace? Note: There are 3 correct answers to this question.

- A. User Role Permissions
- B. Prompt Settings
- C. Allow Negative Payments
- D. Audit Logs Retention
- E. Calculation Settings

ANSWER: B C E**QUESTION NO: 3**

It is the end of the month and you have already run Compensate and Pay. Several additional transactions come through at the last minute. What should you do before you run Post?

- A. Close the period by running Finalize.
- B. Run the pipeline in Incremental Mode.
- C. Leave the transactions for the next month.
- D. Run the pipeline in Full Mode.

ANSWER: B

QUESTION NO: 4

You want to design a plan that credits a transaction to a position based on specific criteria such as postal codes, customer or product criteria. Which of the following would you use in a credit rule?

- A. Classification rules
- B. Generic attributes
- C. Territories
- D. Formulas

ANSWER: A**QUESTION NO: 5**

You notice that a balance from last month's calculations does NOT show in the current month. How can you prevent this from happening?

- A. Enable Allow Negative Payments in Calculate and Pay.
- B. Disable Allow Negative Payments under System Preferences.
- C. Enable Allow Negative Payments under Global Settings.
- D. Disable Allow Negative Payments under User Preferences.

ANSWER: B**QUESTION NO: 6**

Which rule types are executed during the Reward stage? Note: There are 3 correct answers to this question.

- A. Incentive
- B. Credit
- C. Primary measurement
- D. Secondary measurement
- E. Deposit

ANSWER: A D E**QUESTION NO: 7**

What is the purpose of user role security? Note: There are 2 correct answers to this question.

- A. To manage permissions in workspaces
- B. To manage the security of the sales organization
- C. To manage the organizational reporting hierarchy
- D. To manage security within the system interface

ANSWER: A D

QUESTION NO: 8

Which of the following stages make up the Compensate and Pay sequence of the pipeline?

- A. Classify, Allocate, Reward, and Post
- B. Classify, Allocate, Reward, and Pay
- C. Classify, Allocate, Pay, and Post
- D. Reward, Pay, Post, and Finalize

ANSWER: B

QUESTION NO: 9

What are some characteristics of a secondary measurement rule? Note: There are 2 correct answers to this question.

- A. It uses a Territory to aggregate credit values.
- B. It generates values that can be referenced in a dashboard.
- C. It CANNOT be used to produce a calculated result such as attainment.
- D. It is used to perform additional calculations on a primary measurement.

ANSWER: B D

QUESTION NO: 10

Which of the following tasks can be performed by a payee? Note: There are 2 correct answers to this question.

- A. Submit a dispute.
- B. Create a dashboard.
- C. Run Compensate and Pay.

D. Accept a compensation plan.

ANSWER: A D