

DUMPS ARENA

SAP Certified Associate - SAP CPQ Implementation

SAP C C4H420 13

Version Demo

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QUESTION NO: 1

Which tag is standard used in Workflow condition for Approval-related quote actions?

- A. <*GI(ExceedeDiscount)*>
- B. <*ApprovalRequired*>
- C. <*ResponsibleApprovers*>
- D. <*ISApproved *>

ANSWER: B**QUESTION NO: 2**

Which standard factors can be used to build permission groups?

Note: There are 3 correct answers to this question.

- A. Markets
- B. Shipping
- C. Individual usernames
- D. Companies
- E. Quote statuses

ANSWER: A C D**QUESTION NO: 3**

Your customer has a requirement where the maximum allowed discount for all products with "Accessory product Type is 20%, except for user Type "Manager", who are allowed to discount up to 30% on all products, what is the standard way to implement his requirement?

- A. * Write a custom cart calculation script of Row Type "Cartitem" to reset the item discount to 0 If current User Type is manager and the discount is over 30.
- * Write a Custom Cart Calculation Script of Row Type Cartitem to reset item discount to 0 if the current user type is no

manager and the discount is over 20.

B. * Create two rules in Discounts/Multipliers, one for product Type "Accessory" with a maximum value of 20 and condition [NEQ] (<*CTX(Visitor.UserTypeName) *, manager) * Create the other for product Type Accessory with a maximum value of 30 and condition [EQ] (<*CTX Visitor. UserType.Name) >,Manager)

C. * Create a Quote Item Custom Field "maximum Discount" with a calculation of [if] ([EQ] (c*CTX (visitorType.Name)>, manager)) {30}{200} [ENDIF]

* Create a rule in Discounts/multipliers for product Type "Accessory" with a maximum value of * > CTX (Quote.Currentitem.CustomField(maximum Discount))* >

D. * Create two rules in Discounts/multipliers, one for product Type "Accessory" with a maximum value of 20, the other for user Type 'Manager' with a maximum value of 30.

* In Discounting Priorities, ensure user Type has a lower Rank than product type.

ANSWER: D

QUESTION NO: 4

Which of the following applies to configurator scripting?

Note: There are 2 correct answers to this question.

- A. You can change code on a global script from within a product
- B. Custom logic can be added to run at the moment of configuration becoming completed.
- C. A script can be tested by executing it in CPQ workbench, loaded in a tab next to your configuration tab.
- D. Scripts are moved as part of the product through standard deployment and cannot be changed.

ANSWER: A C

QUESTION NO: 5

What would be the standard way to let a user input quantity within the product configuration?

- A. By adding multiple rows to a container that references child products.
- B. Create a regular attribute and push its value to the quote item quantity by a script.
- C. This cannot be done in configuration, quantities belong to quote.
- D. Add the itemQuantity attribute to the product and use it as Free input field in the configuration.

ANSWER: D

QUESTION NO: 6

What are the calculation contexts for Cart Calculation scripts?

Note: There are 3 correct answers to this question.

- A. CartTotal
- B. QuoteitemCustomFields
- C. Cartitem
- D. Productfamily

ANSWER: A C D

QUESTION NO: 7

What is the correct section in CPQ setup to adjust the default Catalog page size?

- A. Branding
- B. Responsive Templates
- C. Catalog Layout
- D. Quote Layout

ANSWER: B

QUESTION NO: 8

Which of the following applies to setting Attribute Type values, such as user Selection?

Note: There are 2 correct answers to this question.

- A. Attribute Type determine if the value would be a line item.
- B. Attribute Type is defined at the product.
- C. Attribute Type affects how the attribute can be displayed.
- D. Attribute Type controls the kind of data to be stored.

ANSWER: C D

QUESTION NO: 9

What does the Currency Rate represent in Currencies definition setup?

- A. Ratio between two foreign currencies.
- B. Current internet ratio of market currency to user currency.
- C. Ratio between foreign currency and default currency.
- D. Ratio between foreign currency and user currency.

ANSWER: C

QUESTION NO: 10

In a Configurable Product, there is a requirement to disallow some attributes if the value of attribute "Number of users" equal to or greater than 100, and less than 1000. How would you write this condition in a product rule?

Note: There are 2 correct answers to this question.

- A. [AND] ([GEQ] (<*Value (Number of user)*>, 100), [LT] (<*Value (Number of users)*>, 1000))
- B. [IN] (<*Value (Number of user)*>, 100, 1000)
- C. [OR] ([GEQ] (<*Value (Number of user)*>, 100), [LT] (<*Value (Number of users)*>, 1000))
- D. [INR](<*Value (Number of user)*>, 100,999)

ANSWER: A D