

# DUMPS ARENA

**SAP Certified Application Associate SAP  
S/4HANA Cloud (public) Sales Implementation**

**SAP C S4CS 2208**

**Version Demo**

**Total Demo Questions: 10**

**Total Premium Questions: 96**

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**QUESTION NO: 1**

Which system behavior can you influence when you use the Create Billing Documents SAP Fiori app? There are 2 correct answers to this question. Note: Answers to this question are not verified by our experts, please

study yourself and select the appropriate answers. Contribute: Please send the correct answers with reference text/link on

- A. Check the legal control status.
- B. Set the billing date and billing type before the billing.
- C. Create separate billing documents for each item on the billing due list.
- D. Re-determine prices at creation of the billing document.

**ANSWER: C D****QUESTION NO: 2**

What does SAP S/4HANA Enterprise Management Cloud provide? There are TWO answers for this Question

- A. Native integration with non-SAP cloud solutions
- B. Preconfigured content for core services
- C. Guided configuration tools
- D. Access to the implementation Guide (IMG)

**ANSWER: B C****QUESTION NO: 3**

In which SAP Best Practices resource do you find the Self-Service Configuration UIs per scope item? Please choose the correct answer.

- A. Backlog list template
- B. Test script
- C. Business process flow
- D. Business scenario to configuration mapping

**ANSWER: D**

**QUESTION NO: 4**

You use the My Sales Overview app of the SAP Fiori Analytical Apps for Sales (1BS) scope item. The results displayed on the cards can be filtered by several parameters in the global filter. Which card is NOT impacted

by the filter parameter values? Please choose the correct answer.

- A. Quick Actions
- B. Customer Contacts
- C. Open Sales Orders
- D. Sales Quotation Pipeline

**ANSWER: A****QUESTION NO: 5**

You are working on a Customer Returns (BDD) process in SAP S/4HANA Cloud. Which SAP business role is responsible for removing the billing block? Please choose the correct answer.

- A. Shipping specialist
- B. Billing clerk
- C. Accounts receivable accountant
- D. Internal sales representative

**ANSWER: D****QUESTION NO: 6**

Which parameter determines whether a free of charge item is relevant for standard billing or pro forma billing? Please choose the correct answer

- A. Customer group
- B. Payment term
- C. Order type
- D. Item category

**ANSWER: D****QUESTION NO: 7**

Which activity does the expert configuration allow? Please choose the correct answer. Note: Answers to this question are not verified by our experts, please study yourself and select the appropriate answers. Contribute:

Please send the correct answers with reference text/link on

- A. Deletion of SAP Best Practices content before Quality system activation
- B. Adaptation of editable fields within SAP Best Practices content
- C. Creation of new processes in customer owned area
- D. Customization of SAP objects by the SAP Service Center

**ANSWER: A**

#### **QUESTION NO: 8**

Which of the following documents can be used as a reference to create debit memo requests? There are 2 correct answers to this question. Note: Answers to this question are not verified by our experts, please study yourself and select the appropriate answers. Contribute: Please send the correct answers with reference text/link on

- A. Value contract
- B. Sales order
- C. Quantity contract
- D. Billing document

**ANSWER: A B**

#### **QUESTION NO: 9**

You reviewed the project scope and identified the corresponding resources

Based on the SAP Activate methodology, which activities must you perform in the Explorer phase? 2 answers

- A. Conduct the Fit to Standard analysis to identify fits gaps and perceived gaps
- B. Configure the organizational structure and chart of accounts in the system
- C. Use the Quality system to demonstrate SAP Best Practice processes
- D. Use the Starter system to demonstrate SAP Best Practice processes

**ANSWER: A D**

#### **QUESTION NO: 10**

Which activities are performed by the SAP Global Service Center? There are TWO answers for this Question

- A. Expert configuration
- B. Legacy data migration
- C. User training content development
- D. SAP Best Practices model company activation

**ANSWER: A D**