

DUMPS ARENA

SalesforcenCino 201 Commercial Banking Functional Exam

nCino 201-Commercial-Banking-Functional

Version Demo

Total Demo Questions: 10

Total Premium Questions: 169

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QUESTION NO: 1

True or False? The Loan Exception file catches loan duplicates from coming into the system.

- A. True
- B. False

ANSWER: A**QUESTION NO: 2**

When configuring Loan Team Member alerts, what workflow action is utilized?

- A. Outbound message
- B. Email alert
- C. Field update
- D. Create task

ANSWER: B**QUESTION NO: 3**

In Custom Settings, what is the name of the System Property that when configured will impact how exposure is calculated in nCino?

- A. CTI Guarantor
- B. Pricing.RateStructure.Fixed
- C. Exposure Exclusion
- D. Hierarchy

ANSWER: B C**QUESTION NO: 4**

What objects are standard supported for Document Manager?

- A. -Loan

- B. -Relationship
- C. -Deposits
- D. -Collateral
- E. -Treasury Services
- F. -Product Package

ANSWER: A B C D E F

QUESTION NO: 5

How can you calculate a risk rating (Select 2)?

- A. Qualitative
- B. Narratives
- C. Quantitative
- D. Template

ANSWER: A C

QUESTION NO: 6

The Financial Indicator Value is determined by:

- A. The value specified by the user
- B. The Covenant Type
- C. The Loan Covenant
- D. The Covenant Compliance

ANSWER: A

QUESTION NO: 7

When configuring a form template from the Loan object and attempting to capture the values for fields on a related object, how must the start of the query be configured to "call-out" to that other object?

- A. `{{"API_Name"}}`
- B. `{{FIELD="API_Name"}}`

C. {{LIST="Field_API_Name"}}

D. {{LIST="Object_API_Name"}}

ANSWER: D

QUESTION NO: 8

What controls where Loan appears in Non-Pending Facilities and Pending Facilities on Product Package?

A. Product State Config

B. Stage

C. Status

D. Custom Settings

ANSWER: A B C D

QUESTION NO: 9

What controls where Loans appear in Non-Pending Facilities and Pending Facilities on Product Package?

A. Product State Config

B. Stage

C. Status

D. Custom Settings

E. All of the Above

ANSWER: E

QUESTION NO: 10

Which of the following ways can a Loan be created in nCino? (Select Two)

A. Converting a Lead to a Loan

B. New Loan Product button from Relationship

C. Adding from Entity Involvement Related List

D. Collateral Management Manage Collateral Button

ANSWER: B D