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Salesforce Process Automation Accredited Professional

Salesforce Process-Automation

Version Demo

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QUESTION NO: 1

What are three basic building blocks of Salesforce Flow?

- A. Element
- B. Resource
- C. Variables
- D. Constants
- E. Connector

ANSWER: A B E

QUESTION NO: 2

What does the debug option in Flow Builder allow an administrator to do?

- A. Enter custom values for input variable and view step-wise details.
- B. Roll back to previously executed actions, callouts, and changes committed to the database.
- C. Run the most recent saved version of the flow with auto-save mode turned OFF.
- D. Version a Flow that can be saved as current version after the Flow has run.

ANSWER: B

QUESTION NO: 3

Which three main categories can Flow elements be broken down into?

- A. Guided visual processes, behind the scenes automation, and approval automations.
- B. Screen, logic, and actions.
- C. Logic, actions, and connectors.
- D. Variables, choices, and stages.

ANSWER: B

QUESTION NO: 4

Where would a flow designer navigate to add a Screen Flow to a Lightning Page?

- A. Setup > Lightning App builder > Flow Canvas
- B. Setup > Edit Page
- C. Setup > App Picker > Flow Builder.
- D. Setup > Lightning App Builder > Page

ANSWER: B D

QUESTION NO: 5

Which is an input variable supported in flows?

- A. Record Collection Variable
- B. Picklist
- C. Collection
- D. Record Variables

ANSWER: D

QUESTION NO: 6

Which of the following should be used to branch a flow?

- A. Branching Element
- B. Decision Element
- C. If condition
- D. If Elase condition

ANSWER: B

QUESTION NO: 7

Which of the following are true regarding the Lead Conversion process? Choose two

- A. An Account is created if one with the same name is not found
- B. A Contact is created if one with the same name is not found
- C. An Opportunity is always created

D. Custom Lead fields can be inserted into standard or custom Account, Contact or Opportunity fields.

ANSWER: A B

QUESTION NO: 8

Which three actions can a business analyst take with a process action?

- A. Submit the record for approval.
- B. Send email and/or Post to Chatter.
- C. Import field values from another record and merge them with the record that started the process
- D. Create and update the records that started the process or any related record.
- E. Export up to 3 resources that are currently being used in the flow* or process.

ANSWER: A B D

QUESTION NO: 9

What are two valid trigger invocation conditions when creating a trigger that invokes a record-based process?

- A. When a new record is created.
- B. When a record is deleted.
- C. When a record is shared.
- D. When a record is updated.

ANSWER: A D

QUESTION NO: 10

A new VP of sales joined TrueGlobal Inc. TrueGlobal uses Salesforce for managing their global sales operations. The VP of sales wants to receive an email alert if a deal stage is changed to Closed Lost and the amount was greater than \$1,000,000. What evaluation criteria should the administrator choose while creating this workflow rule?

- A. When a record is created and every time it is edited
- B. When a record is created and any time it's edited to subsequently meet criteria
- C. When a record is created
- D. When a record is edited, and any time it's edited to subsequently meet criteria

ANSWER: B