

DUMPS ARENA

Certified Application Associate - SAP S/4HANA Sales 2020

SAP C TS462 2020

Version Demo

Total Demo Questions: 10

Total Premium Questions: 80

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QUESTION NO: 1

Which channels are supported by BRF+ Output Management? Note: There are 3 correct answers to this question.

- A. Email
- B. Dale
- C. Print
- D. XML
- E. Fax

ANSWER: A C D**QUESTION NO: 2**

What are characteristics of decision table processing, as used in BRF+ based output management?

- A. Each table row may contain multiple condition column cells but only one result column cell.
- B. Every table row is processed in sequence. In each row, every condition column cell is processed from right to left.
- C. Every condition column is processed in sequence. In each condition column, every row is processed from top to bottom.
- D. It is possible to evaluate the content of condition column cells by using comparison operators or value ranges.

ANSWER: B**QUESTION NO: 3**

How does the system determine the warehouse number in an order-to-cash process?

- A. It is linked to a combination of a plant and a storage section.
- B. It is linked to a combination of a plant and a shipping point.
- C. It is linked to a combination of a plant and a storage location.
- D. None
- E. It is linked to a combination of a shipping point and a loading point.

ANSWER: C

QUESTION NO: 4

Your outbound deliveries must automatically determine storage locations. Where do you activate this?

- A. Outbound delivery type
- B. Outbound delivery item category
- C. Shipping point
- D. Route

ANSWER: C**QUESTION NO: 5**

How does the rush order process differ from the standard order process?

- A. A special type of outbound delivery is used.
- B. An outbound delivery is created automatically.
- C. Shipping output is based on the sales order.
- D. A stock availability check is not performed.

ANSWER: B**QUESTION NO: 6**

What could be the origin of a partner in a sales order? Note: There are 2 correct answers to this question.

- A. Business partner category
- B. Preceding condition contract
- C. General value contract
- D. Customer hierarchy

ANSWER: B D**QUESTION NO: 7**

In a free goods scenario, which elements influence how the item category is determined for the free goods item? Note: There are 2 correct answers to this question.

- A. The material price group from the customer master

- B. The item category of the higher-level item
- C. The item usage assigned to the discount condition type
- D. The item category group from the material master

ANSWER: B C

QUESTION NO: 8

Which business partner categories can you use to create customer master records? Note: There are 2 correct answers to this question.

- A. Organization
- B. Person
- C. Consumer
- D. Company

ANSWER: A B

QUESTION NO: 9

In the outbound delivery document, which information can be found in the item only?

- A. Texts
- B. Plant
- C. Picking information
- D. Status information

ANSWER: B

QUESTION NO: 10

You want to use condition exclusion. For which of the following pricing elements can you set the condition exclusion indicator? Note: There are 2 correct answers to this question.

- A. Condition record
- B. Condition type groups
- C. Condition type
- D. Condition category

ANSWER: A C