

DUMPS ARENA

Microsoft Dynamics 365 Commerce Functional Consultant

Microsoft MB-340

Version Demo

Total Demo Questions: 10

Total Premium Questions: 61

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Topic Break Down

Topic	No. of Questions
Topic 1, Case Study 1	2
Topic 2, Case Study 2	3
Topic 3, Case Study 3	2
Topic 4, Case Study 4	5
Topic 5, Case Study 5	2
Topic 6, Mixed Questions	47
Total	61

QUESTION NO: 1 - (DRAG DROP)

DRAG DROP

A company plans to replace an existing e-commerce website by implementing Dynamics 365 Commerce. You deploy the environment and initialize e-commerce functionality.

You need to complete the configuration.

In which order should you perform the actions? To answer, move all actions from the list of actions to the answer area and arrange them in the correct order.

Select and Place:

Actions

Answer area

- Create and publish the content pages.
- Assign the online store to an organization hierarchy.
- Create a site.
- Configure an online store.
- Synchronize data to the Commerce Scale Unit.



ANSWER:

Actions**Answer area**

Configure an online store.

Assign the online store to an organization hierarchy.

Synchronize data to the Commerce Scale Unit.

Create and publish the content pages.

Create a site.

Explanation:

Reference: <https://docs.microsoft.com/en-us/learn/modules/create-online-presence/>

QUESTION NO: 2

A company is using the call center feature in Dynamics 365 Commerce.

Several customers require monthly sales orders that contain the same products and quantities. They need to have sales orders automatically created for them over time. The orders must be fully paid for before the orders are shipped.

You need to configure the system.

Which two parameters should you configure? Each correct answer presents part of the solution.

NOTE: Each correct selection is worth one point.

- A. Cancellation notice day before order
- B. First notice days from start
- C. Backorder – Number of days
- D. Revenue journal name
- E. Continuity days before delivery

ANSWER: D E

Explanation:

Reference:

<https://docs.microsoft.com/en-us/dynamicsax-2012/appuser-itpro/set-up-continuity-programs>

QUESTION NO: 3

A company uses Dynamics 365 Commerce. The company has an e-commerce website.

The company plans to start a sale in three weeks.

You need to make changes to pages across the website. You must ensure that the changes:

- Do not restrict other changes from being implemented.
- Do not impact the operation of the live site.
- Are updated on the live site ready for the first day of the sale.

What should you do?

- A. On the live site, complete the changes. Publish the amended pages.
- B. On the live site, unpublish the pages and complete the changes. Do not publish the changes.
- C. Create a new publish group. Copy the pages and complete the changes. Set a schedule for the publish group.
- D. Create a new publish group. Copy the pages and complete the changes. Publish the changes.
- E. On the live site, create new pages. Copy the existing designs and complete the changes. Do not publish the changes.

ANSWER: C**Explanation:**Reference: <https://docs.microsoft.com/en-us/dynamics365/commerce/publish-groups>**QUESTION NO: 4 - (HOTSPOT)**

HOTSPOT

You need to design the integration solution for stores that are not yet using Dynamics 365 Commerce.

Which components should you use? To answer, select the appropriate options in the answer area.

NOTE: Each correct selection is worth one point.

Hot Area:

Answer Area

Requirement

Component

Import transaction records from the legacy system.

	▼
Sales orders	
Retail transactions	
Retail statements	

Check for issues.

	▼
Sales order confirmation	
Validate store transactions	
Data validation checklist	
Calculate statement in batch	

Correct the issues.

	▼
Data management workspace	
Microsoft Excel add-in	
Store Financials workspace	
Sales order details	

ANSWER:

Answer Area

Requirement

Component

Import transaction records from the legacy system.

- Sales orders
- Retail transactions
- Retail statements

Check for issues.

- Sales order confirmation
- Validate store transactions
- Data validation checklist
- Calculate statement in batch

Correct the issues.

- Data management workspace
- Microsoft Excel add-in
- Store Financials workspace
- Sales order details

Explanation:

Reference: <https://docs.microsoft.com/en-us/dynamics365/commerce/valid-checker>

QUESTION NO: 5 - (HOTSPOT)

HOTSPOT

A company deploys a business-to-business (B2B) e-commerce website by using Dynamics 365 Commerce.

A customer uses the online form to submit a request to become a business partner.

You need to complete the onboarding process for the customer.

What should you do? To answer, select the appropriate options in the answer area.

NOTE: Each correct selection is worth one point.

Hot Area:

Answer Area

Onboarding process	Action
Generate the request.	<ul style="list-style-type: none"> Run the 1010-Customers distribution schedule batch job. Run the Retail document operation processing batch job. Run the Submit proposed customer changes batch job. Run the Synchronize customers and business partners from async mode batch job.
Review the request.	<ul style="list-style-type: none"> Review the customer record. Review the lead record. Review the prospect record. Review the supplier record.
Accept the request.	<ul style="list-style-type: none"> Change the status of the lead to Qualify. Convert the prospect to a customer. On the customer record, set the Invoice and delivery on hold value to No. On the prospect record, select the Approve action.

ANSWER:

Answer Area

Onboarding process	Action
Generate the request.	<ul style="list-style-type: none"> Run the 1010-Customers distribution schedule batch job. Run the Retail document operation processing batch job. Run the Submit proposed customer changes batch job. Run the Synchronize customers and business partners from async mode batch job.
Review the request.	<ul style="list-style-type: none"> Review the customer record. Review the lead record. Review the prospect record. Review the supplier record.
Accept the request.	<ul style="list-style-type: none"> Change the status of the lead to Qualify. Convert the prospect to a customer. On the customer record, set the Invoice and delivery on hold value to No. On the prospect record, select the Approve action.

Explanation:

Reference: <https://docs.microsoft.com/en-us/dynamics365/commerce/b2b/manage-b2b-users>

QUESTION NO: 6

You need to configure the POS layout to include a process to retrieve the customer transaction for pickup in the store.

Which operation should you use?

- A. Conclude transaction
- B. Order fulfillment
- C. Pick up all products
- D. Recall transaction
- E. Outbound operation

ANSWER: C

Explanation:

Reference: <https://docs.microsoft.com/en-us/dynamics365/commerce/customer-orders-overview>

QUESTION NO: 7

A company uses Dynamics 365 Commerce for their store point of sale (POS) operations.

The system is configured with a 10 percent coupon for a single product.

Customers can request the shelf label price if it is less expensive than the system price.

Customers must receive the best price for a product.

You need to configure the system to meet the requirement.

What should you do?

- A. Set the Key in price field to the Must key in lower/equal price field.
- B. Enable the Apply discounts to price overrides field.
- C. Enable the Manual line discounts compound on top of system discounts field.
- D. Enable the Apply discounts to key in price products field.
- E. Enable the Allow price adjustments to increase product price field.

ANSWER: A

QUESTION NO: 8

A company is adding a new store.

You need to configure mandatory profiles for the store.

Which three profiles should you configure? Each correct answer presents part of the solution.

NOTE: Each correct selection is worth one point.

- A. Rating
- B. Functionality
- C. Visual
- D. Fulfillment
- E. Hardware

ANSWER: B C E

Explanation:

Reference: <https://docs.microsoft.com/en-us/dynamics365/commerce/channels-prerequisites>

QUESTION NO: 9

Company A uses Dynamics 365 Commerce. The company deploys a business-to-business (B2B) e-commerce website.

Company B has a business partner account with Company A.

Company B hires a purchasing manager. The purchasing manager must be able to place orders on the B2B e-commerce website on behalf of Company B.

You need to ensure the purchasing manager can place orders as required.

What are two possible ways to achieve this goal? Each correct answer presents a complete solution.

NOTE: Each correct selection is worth one point.

- A. Advise the purchasing manager to register for a new account using the B2B e-commerce site.
- B. Advise the administrator user of Company B to add a new user by using the self-service pages of the e-commerce site.
- C. Create a new customer account. Navigate to the customer hierarchy for Company B and assign the new customer account.
- D. Create a new customer account. Set the invoice account value to Company B's customer account number.

ANSWER: B C

Explanation:

Reference: <https://docs.microsoft.com/en-us/dynamics365/commerce/b2b/manage-b2b-users>

QUESTION NO: 10 - (DRAG DROP)

DRAG DROP

A company uses Dynamics 365 Commerce for their retail store operations.

The company needs to implement curbside pickup. Each store can handle twenty pickups by customers and two pickups by distribution vendors per hour.

You need to configure the retail stores for curbside pickup requirements.

Which component should you use? To answer, drag the appropriate components to the correct requirements. Each component may be used once, more than once, or not at all. You may need to drag the split bar between panes or scroll to view content.

NOTE: Each correct selection is worth one point.

Select and Place:

Components		Answer Area	
		Requirement	Component
Capacity time fence	Mode of delivery	Configure the store pickup capacity	Component
Retail store	Time slot	Configure the difference between customer and vendor pickups	Component

ANSWER:

Components		Answer Area	
		Requirement	Component
Capacity time fence	Mode of delivery	Configure the store pickup capacity	Time slot
Retail store	Time slot	Configure the difference between customer and vendor pickups	Mode of delivery

Explanation:

Reference: <https://docs.microsoft.com/en-us/dynamics365/commerce/dev-itpro/pickup-timeslots>