

DUMPS ARENA

Oracle Incentive Compensation Cloud 2021 Implementation Essentials

Oracle 1z0-1062-21

Version Demo

Total Demo Questions: 10

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QUESTION NO: 1

You want to move configuration from Development Instance to Production Instance. Which three entities can be moved by using out of the box

XML download and upload functionality?

- A. Credit Categories
- B. PayGroups
- C. BU Parameter
- D. Analyst
- E. PaymentPlans
- F. Classification Rules
- G. Credit Rules
- H. Compensation Plan
- I. Participant

ANSWER: G H I**QUESTION NO: 2**

Your client wants a research assistant role that has read-only access to all pages accessible to the Compensation Analyst and to assigned participants.

How can this be accomplished?

- A. Copy the Analyst Role and delete all privileges in the provisioning template other than Read.
- B. Copy the Participant role and add Analyst Duty Roles.
- C. Create a new role template.
- D. Create a new role and add read privileges.

ANSWER: D

QUESTION NO: 3

You have a plan component, PCI, whose output is dependent on plan component, PC2. Which two statements are true about achieving the stated objective?

- A. PCI must have Calculation sequence less than that of PC2.
- B. PCI must have Calculation sequence greater than that of PC2.
- C. PCI must have Calculation Phase as 'Phase 1' and PC2 must have calculation phase as 'Phase2'.
- D. PCI must have Calculation Phase as,Phase2' and PC2 must have calculation phase as 'Phase 1'.

ANSWER: D**QUESTION NO: 4**

Your client is tuning four performance measures with the same output expression 'SUM (Credit.Credit Amount)' and no scorecard. The following transactions were processed through the performance measure.

Transactions		
Trx Number	Event Date (DD/MM/YYYY)	Credit Amount
Trx1	1/1/2005	1,000.00
Trx2	1/1/2005	1,100.00
Trx3	1/1/2005	1,300.00
Trx4	1/1/2005	1,200.00
Trx5	1/2/2005	1,000.00
Trx6	1/2/2005	1,000.00
Trx7	1/2/2005	1,000.00
Trx8	1/3/2005	1,000.00
Trx9	1/4/2005	1,000.00

On examining closely, you found that though performance measure has the same output expression, the output (refer below) for the performance measure is not equal.

	Output			
	PM1 Output	PM2 Output	PM3 Output	PM4 Output
Jan-2005	4,600.00	4,600.00	4,600.00	4,600.00
Feb-2005	3,000.00	7,600.00	7,600.00	7,600.00
Mar-2005	1,000.00	8,600.00	8,600.00	8,600.00
Apr-2005	1,000.00	1,000.00	9,600.00	9,600.00

Which performance measure attribute is responsible for this variation?

- A. Distribute By
- B. Unit of Measure
- C. Performance Interval
- D. Process Transactions

ANSWER: B

QUESTION NO: 5

A regional sales manager is promoted to a higher position and becomes eligible to receive rollup credit from multiple business units. How should you create a rollup hierarchy rule to receive rollup from multiple business units?

- A. No additional configurations are required because the application accommodates cross-region rollups.
- B. Import the manager's employee record as a participant in each business unit and copy the rollup hierarchy rules to each business unit.
- C. Cross-region rollups are not supported. Managers and salespeople must be participants in the same business unit.
- D. Import all participants under the manager in all business units and copy the rollup hierarchy rules to each business unit.

ANSWER: D

QUESTION NO: 6

Which three are reports you can customize for Mobile Commissions?

- A. Payments: Payment transactions and related details of the sales participant
- B. Credits: Credits and related details of the sales participant

- C. Analytics: Details of the recent analysis of the sales participant
- D. Disputes: Details of the recent disputes raised by the sales participant
- E. Reimbursements: Reimbursements and related details of the sale*, ii.ntic ip.int

ANSWER: A B D

Explanation:

http://www.oracle.com/webfolder/technetwork/tutorials/tutorial/cloud/r11/wn/r11_sales_wn.htm

QUESTION NO: 7

Which three statements are true regarding Classification?

- A. Classification splits the credits among the participant credit receivers.
- B. Classification rules are used to classify transactions into meaningful credit categories.
- C. Rule criteria involve one or more transaction attributes.
- D. Qualifiers are ANDed and qualifier attribute values are ORed.
- E. Classification process must be run before the Crediting process.

ANSWER: C D E

QUESTION NO: 8

The estimated Compensation module

- A. uses Opportunities in Sales Cloud to calculate what earnings would be if they became orders
- B. allows sales persons to test what-if scenarios on deals they are working on, taking into account their current achievement levels
- C. updates tables so that sales managers can view reports in OTBI on pipeline and forecasted compensation
- D. works in runtime mode and can be invoked via a web service from third-party applications
- E. both B and C
- F. both B and D

ANSWER: A**QUESTION NO: 9**

An expression is to be set up so that if the transaction amount is greater than 1000, the expression should return the string 'MORE'; if the transaction amount is less than 1000, it should return the string 'LESS'; and if the transaction amount is equal to 1000, it should return the string 'EQUAL'.

Which three options can be used to set this expression up to accurately give the desired output?

```
A) DECODE(LEAST(1000,credit.TRANSACTION_AMOUNT),
          1000, DECODE(1000 - credit.TRANSACTION_AMOUNT, 0, 'EQUAL','MORE'),
          'LESS')
B) DECODE(GREATEST(1000,credit.TRANSACTION_AMOUNT),
          1000, 'LESS',
          credit.TRANSACTION_AMOUNT, 'MORE',
          'EQUAL')
C) DECODE(SIGN(1000 - credit.TRANSACTION_AMOUNT),
          -1, 'MORE',
          1, 'LESS',
          'EQUAL')
D) DECODE(GREATEST(1000,credit.TRANSACTION_AMOUNT),
          1000, DECODE(1000 - credit.TRANSACTION_AMOUNT, 0, 'EQUAL','LESS'),
          'MORE')
E) DECODE(LEAST(1000,credit.TRANSACTION_AMOUNT),
          1000, 'MORE',
          credit.TRANSACTION_AMOUNT, 'LESS',
          'EQUAL')
```

- A. Option A
- B. Option B
- C. Option C
- D. Option D
- E. Option E

ANSWER: B D**QUESTION NO: 10**

The 'Run Crediting and Rollup' process request completes successfully but no credits are created. Which three configurations must be verified?

- A. Participants assigned to a direct credit rule do not have the Manager role.
- B. The same participants are not assigned to multiple credit rules in the hierarchy.

- C. The transaction event date falls between the credit rule start and end dates.
- D. The 'Deploy Credit Rule' process was run after the credit rules were created.
- E. 'EnableDirect Crediting*' is set to 'Yes' on the 'Manage Parameters' page.
- F. The 'Deploy Compensation Plans' process was run after the credit rules were created.

ANSWER: A B F