

DUMPS ARENA

IBM Cloud Professional Sales Engineer v1

IBM C1000-101

Version Demo

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QUESTION NO: 1

For IBM Cloud offerings, who has the responsibility for managing the lifecycle, operations, and security?

- A. IBM Expert Services and the customer
- B. IBM partner and the customer
- C. IBM and the customer
- D. the customer

ANSWER: C**Explanation:**

In IBM Cloud®, as is the case for other cloud service providers, the responsibilities for managing the lifecycle of, operating, and securing products are shared between IBM® and the customer.

<https://cloud.ibm.com/docs/overview?topic=overview-shared-responsibilities#:~:text=The%20software%20deployment%20control%20plane,of%20deployed%20software%20package%20instances.>

QUESTION NO: 2

What are the two ways for a customer with the Advanced or Premium support plan to obtain support?

- A. phone
- B. Slack
- C. chat
- D. WhatsApp
- E. on-site

ANSWER: A C**Explanation:**

<https://cloud.ibm.com/docs/get-support?topic=get-support-support-plans>

QUESTION NO: 3

What is a true statement about workflows in the IBM Garage Method for Cloud?

- A. They define the entry points focused on client's goals.

- B. They include a prescriptive set of practices used to meet client's desired business outcome.
- C. They define an overall business goal and describe activities that client can implement to reach that goal.
- D. They leverage practices that are only pervasive throughout the workflow.

ANSWER: A

Explanation:

<https://www.ibm.com/cloud/architecture/content/course/explore-garage-methodology/>

QUESTION NO: 4

For a client to get started using IBM Cloud Tutorials, which two items are considered must-have tools to be productive with IBM Cloud?

- A. VMware
- B. Red Hat OpenShift
- C. IBM Cloud CLI
- D. Git
- E. VPC

ANSWER: C D

Explanation:

<https://cloud.ibm.com/docs/solution-tutorials?topic=solution-tutorials-tutorials>

Install must-have tools to be productive with IBM Cloud:

QUESTION NO: 5

Who manages the master nodes in the IBM Kubernetes service?

- A. Linux Foundation
- B. IBM
- C. The Open Group
- D. Customer

ANSWER: B

Explanation:

<https://cloud.ibm.com/docs/containers?topic=containers-faqs>

QUESTION NO: 6

What are two core benefits of IBM Cloud Virtual Private Cloud (VPC)?

- A. flexible business growth
- B. fault tolerance with multiple VPC subnets
- C. flat monthly billing
- D. lower licensing charges with Integrated Facility for Linux (IFLs)
- E. cloning resources

ANSWER: A B

Explanation:

<https://www.ibm.com/cloud/learn/vpc#toc-benefits-1bZ7yTDN>

QUESTION NO: 7

A client is starting an application modernization project using machine learning to provide predictive pricing to insurance customers with a web application. Which IBM Cloud resource should be the starting point to provide guidance on code patterns for this web application?

- A. IBM Cloud Architectures
- B. IBM Community Portal
- C. GitHub
- D. IBM Cloud Pak for Development

ANSWER: A

QUESTION NO: 8

Which two operating systems are supported on IBM Power Systems Virtual Server?

- A. SUSE Linux Enterprise Server
- B. Fedora
- C. Kubuntu
- D. IBM i

E. Microsoft Windows Server

ANSWER: A D

Explanation:

<https://cloud.ibm.com/docs/power-iaas?topic=power-iaas-power-iaas-faqs>

QUESTION NO: 9

The IBM Cloud Cost Estimator will generate a quote for which two resources?

- A. Bare Metal Servers
- B. Kubernetes Service
- C. Virtual Server on Classic
- D. Red Hat OpenShift on IBM Cloud
- E. Cloud Object Storage

ANSWER: A E

QUESTION NO: 10

Which statement best describe the purpose of IBM Cloud Paks?

- A. They provide a licensing model for IBM software on IBM Cloud.
- B. They provide an open, faster and more secure way to manage core business applications in any cloud.
- C. They provide a bundle of ISV software to supplement IBM Cloud services for Big Data.
- D. IBM Cloud in a box that can be run in customer or co-location datacenters.

ANSWER: C