

# DUMPS ARENA

**SAP Certified Associate - SAP Business One  
Release 10.0**

**SAP C TB1200 10**

**Version Demo**

**Total Demo Questions: 10**

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**QUESTION NO: 1**

Which two fields are examples of dimensions used in semantic layer views? Note There are 2 correct answers to this question.

- A. Posting date
- B. Item code
- C. Item quantity
- D. Document total

**ANSWER: A D****QUESTION NO: 2**

A restaurant supply store wants to set up discounts for one of its best customers The customer should receive a 2% discount on cookware. and should also receive a free apron for every 3 aprons they buy.

How can you set up these discounts?

- A. Use the special prices for business partners.
- B. Create a discount group.
- C. Define a new price list with a factor of 2.
- D. Create a specific blanket agreement.

**ANSWER: B****QUESTION NO: 3**

A company manufactures electronic pans They want to begin individually tracking the items at the point when they leave the warehouse and the point that they are delivered to a customer.

What settings are required on the item master record? Note: There are 2 correct answers to this question.

- A. Management Method On Every Transaction
- B. Management Method: On Release Only
- C. Manage Item by Batches
- D. Manage Item by: Serial Numbers

**ANSWER: B D**

**QUESTION NO: 4**

The user wants to automatically create and send a PDF by email when adding a sales quotation. Where can you set up the option to do this? Note: There are 2 correct answers to this question.

- A. In the general settings
- B. In document settings
- C. In the print preferences
- D. In the user defaults

**ANSWER: C D**

**QUESTION NO: 5**

Which documents can you copy to a Return Request document? Note: There are 2 correct answers to this question.

- A. Return
- B. Delivery
- C. A/R Credit Memo
- D. A/R Invoice

**ANSWER: A C**

**QUESTION NO: 6**

You created sales quotations for three leads. One of the quotations was accepted with the condition that delivery be made today.

What action do you need to take before you can create a delivery document for this sales quotation?

- A. Copy the sales quotation to a sales order
- B. Convert the lead to a customer
- C. Change the status of the sales quotation
- D. Perform an availability check

**ANSWER: B**

**QUESTION NO: 7**

In the Customer Receivables Aging report what is the Aging Date?

- A. The due date of the transaction
- B. The age interval in which the debts are distributed in the report
- C. The date from which the age of the debt is calculated

**ANSWER: C**

**QUESTION NO: 8**

You have just posted an A/R invoice based on a delivery.

What is the effect on accounting? Note: There are 2 correct answers to this question.

- A. A credit to sales revenue account
- B. A credit to cost of goods sold account
- C. A debit to customer account
- D. A debit to a sales revenue account

**ANSWER: A C**

**QUESTION NO: 9**

There are three parts to this bin location code: M02-A14-S02

What does each part represent?

- A. Part 1: Warehouse sublevel 1  
Part 2: Warehouse sublevel 2  
Part 3: Shelf location
- B. Part 1: Warehouse sublevel 1  
Part 2: Warehouse sublevel 2  
Part 3: Warehouse sublevel 3
- C. Part 1: Warehouse code  
Part 2: Warehouse sublevel 1  
Part 3: Warehouse sublevel 2
- D. Part 1: Warehouse code  
Part 2: Aisle location  
Part 3: Attribute of the bin location

**ANSWER: B**

**QUESTION NO: 10**

The accountant added a new G/L account for employee bonuses. In the journal entry window, this new account does NOT appear in the list of accounts.

What could be the reason?

- A. The new account is defined as relevant for cost accounting.
- B. The new account was defined as a title.
- C. The new account was placed in the wrong drawer.
- D. The new account type is set to Other.

**ANSWER: B**