

DUMPS ARENA

Salesforce Accredited B2B Commerce Administrator

Salesforce B2B-Commerce-Administrator

Version Demo

Total Demo Questions: 10

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QUESTION NO: 1

What happens if there is no translation of Product content available for a Buyer's language?

- A. The site falls back to the Store's default language
- B. The site falls back to the Buyer's second language
- C. An error message is surfaced to the Buyer
- D. Product data is not surfaced

ANSWER: A**QUESTION NO: 2**

Which two preferences are required to successfully run B2B on Lightning Commerce Checkout?

- A. Enable Negative Quantity
- B. Enable Orders
- C. Enable Account Relationship
- D. Enable Optional Price Books for Orders

ANSWER: A B**QUESTION NO: 3**

Which two statements describe a Salesforce B2B Commerce storefront?

Choose 7 answers

- A. A customer can only belong to a single storefront
- B. Only one storefront can be configured for each community
- C. The products within a storefront must all be priced using the same currency.
- D. Each storefront within an implement can have different products, look and feel, and/or order flow.
- E. A storefront is what Salesforce B2B Commerce calls a Community.
- F. Multiple storefronts can be associated with a single Community.

ANSWER: D E

QUESTION NO: 4

How can an administrator categorize a Variant Product?

- A. Assign the Variant Product directly to the Category
- B. Assign the Entitlement Policy to the Category
- C. Assign the Price book Policy to the Category
- D. Assign the Variant Parent Product directly to the Category

ANSWER: A

QUESTION NO: 5

An admin needs to rebuild the Search Index in the B2B Commerce App. What should the admin do next while on the Store record Page?

- A. Go to Search Reindex in Setup.
- B. Click on the Search tile
- C. Click on Community Settings
- D. Click on Search Reindexing in the Quick Options

ANSWER: B

QUESTION NO: 6

In which two ways can Tiered Pricing tables In- input?

Choose 2 answers

- A. JSON text field
- B. Visualforce component on the Price List Item
- C. SOQL Query
- D. The CC Product Record

ANSWER: A B

QUESTION NO: 7

What status allows an administrator to edit content directly?

- A. Preproduction
- B. Draft
- C. Review
- D. Editable

ANSWER: B

QUESTION NO: 8

What are two advantages of having Commerce and CRM data together?

- A. Duplication of account information
- B. 360 degree view of the customer
- C. Multiple logins to interact with each system
- D. Personalized experience based on engagement

ANSWER: B D

QUESTION NO: 9

Which two options are available for providing a mobile experience to Salesforce B2B Commerce Buyers?

- A. PWA pre-built with B2B commerce
- B. Mobile app via Mobile Publisher
- C. Flash application
- D. Responsive web experience

ANSWER: B D

QUESTION NO: 10

What platform tool is used to power the checkout experience in B2B Commerce?

- A. Platform events
- B. Visualforce
- C. Process builder
- D. Flows

ANSWER: D