

DUMPS ARENA

Selling HP Business Personal Systems Hardware 2020

HP HP2-I15

Version Demo

Total Demo Questions: 8

Total Premium Questions: 50

Buy Premium PDF

<https://dumpsarena.co>

sales@dumpsarena.co

sales@dumpsarena.co
dumpsarena.co

QUESTION NO: 1

Which statement correctly describes HP Sure Sense?

- A. protection against phishing attacks
- B. protection against BIOS attacks and memory failures
- C. protection against zero-day (never-seen-before) attacks
- D. protection against visual attacks

ANSWER: C**QUESTION NO: 2**

Which HP product has HP Sure View Gen3 as an option?

- A. HP ProBook 400 G6 series Notebook PC
- B. HPProOne600G4Ai0PC
- C. HPEliteOne800G5Ai0PC
- D. HPChromebook14G5

ANSWER: C**Explanation:**

Reference: <https://www.thurrott.com/hardware/196696/hp-introduces-third-gen-of-hp-sureview-with-new-elitebook-x360-830-eliteone-800-all-in-one>

QUESTION NO: 3

Which HP series supports HP Sure Start?

- A. HP EliteBook Notebook PCs
- B. HP Pro 400 series Desktop PCs
- C. HP 200 series Notebook PCs

D. HP Chromebook

ANSWER: A

Explanation:

: <https://www8.hp.com/us/en/pro-family/probook-470-450-440-430.html>

QUESTION NO: 4

As a result of HP's mission to reinvent technology, which "world's first" HP inventions help businesses modernize their working environment? (Select three.)

- A. world's longest battery life in an AMD-based mainstream business notebook
- B. world's first bezel-less screen
- C. highest screen-to-body ratio in a business convertible
- D. world's longest battery life in a 14" business convertible
- E. world's first facial scanner
- F. world's first fingerprint reader
- G. world's first detachable digital pen

ANSWER: C D G

QUESTION NO: 5

How does the experience age change the workplace as compared to the Information age?

(Select three.)

- A. smaller open offices
- B. large open offices
- C. fixed desks offices
- D. more car parking for employees
- E. collaboration areas
- F. cubicle work environment

G. at-home workspace solutions

ANSWER: A E G

QUESTION NO: 6

What is the customer cost of HP Sure Sense?

- A. It is free If you register online within 30 days.
- B. HP charges SIO per license.
- C. There is no additional cost.
- D. HP charges up to S5 per license, depending on volume.

ANSWER: A

QUESTION NO: 7

When ready to propose a product to a customer, what should you take into consideration?

- A. that you include a six-month expandable Care Pack
- B. any potential promotions when it comes time for the customer to buy
- C. that you answer the customer pain points and meet their needs
- D. that you always sell HP DaaS services along with the hardware

ANSWER: C

QUESTION NO: 8

What are some of the HP Lifecycle Services benefits? (Select two.)

- A. IT asset and budget optimization
- B. installation and management of servers, networking equipment, printers, and all software for your devices
- C. proactive security and management of qualified HP and 3rd party PC devices
- D. proactive replacement of HP batteries and hard drives before they cause downtime

E. advanced security policy management for all endpoint devices manufactured by HP

ANSWER: C D