

DUMPS ARENA

Nutanix Certified Sales Representative (NCSR): Level 1

Nutanix NCSR-Level-1

Version Demo

Total Demo Questions: 5

Total Premium Questions: 40

Buy Premium PDF

<https://dumpsarena.co>

sales@dumpsarena.co

sales@dumpsarena.co
dumpsarena.co

QUESTION NO: 1

A customer is experiencing performance bottleneck issues. What benefit does Nutanix offer that should be positioned for this customer?

- A. Application marketplace
- B. CVM on each node
- C. Native hypervisor
- D. Unified management console

ANSWER: B

QUESTION NO: 2

What can be accomplished with "OneClick" in Prism?

- A. Fibre Channel provisioning
- B. Storage Pool creation
- C. Infrastructure Upgrade
- D. CRM management

ANSWER: C

QUESTION NO: 3

A large financial customer buys a strings of bank branch offices. They want to roll out a standardized platform to all branch offices. Two main pain points are the need for single pane of glass and the need to eliminate the ongoing Vmware license fees Which 2 Nutanix technologies are appropriate to address this customer's needs?

- A. AHV and Calm
- B. Prism and AFS
- C. Zookeeper and Cassandra

D. Prism and AHV

ANSWER: D

QUESTION NO: 4

If a channel rep identifies an HX opportunity, where should they register the deal?

- A. The distributor
- B. Lenovo
- C. Nutanix
- D. The system integrator

ANSWER: B

QUESTION NO: 5

IT team struggles to meet SLAs and not able to keep up with internal IT demand. How can Nutanix help?

- A. Predictive Operations could help the IT save time monitoring and troubleshooting
- B. Move to Acropolis Ultimate Licensing would help customer reduce management time
- C. Deploying Prism Central would make the customer's environment more secure
- D. Converting all nodes to flash would reduce maintenance requirements and costs

ANSWER: A