

DUMPS ARENA

Salesforce Certified Nonprofit Cloud Consultant

Salesforce Nonprofit-Cloud-Consultant

Version Demo

Total Demo Questions: 15

Total Premium Questions: 269

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Topic Break Down

Topic	No. of Questions
Topic 1, Exam Pool A	95
Topic 2, Exam Pool B	174
Total	269

QUESTION NO: 1

A nonprofit organization using NPSP does a lot of mailings and wants to ensure states and countries are entered accurately into Salesforce. The nonprofit has heard about State and Country Picklists and asked its consultant about enabling them. What are two considerations the consultant should raise about enabling State and Country Picklists and asked its consultant about enabling them. What are two considerations the consultant should raise about enabling State and Country Picklists for NPSP?

- A. NPSP Data Import object doesn't support State and Country abbreviations in picklist form
- B. The Individual ("Bucket") account model does not support State and Country Picklists
- C. Predefined State and Country abbreviations on Address records must be used
- D. State and Country Picklist values can only be configured on the Address object

ANSWER: A C**QUESTION NO: 2**

A nonprofit wants to present active volunteer sites on a map which should be visible without logging in.

Which tool would support this requirement?

- A. Tableau CRM
- B. Tableau Public
- C. Custom Report
- D. Custom Dashboard

ANSWER: B**QUESTION NO: 3**

A nonprofit organization wants to use a multi-channel marketing tool for its email, social, and text messaging engagement. Which solution should the consultant recommend?

- A. Marketing Cloud
- B. Pardot
- C. Community Cloud
- D. Service Cloud

ANSWER: A

QUESTION NO: 4

A nonprofit admin needs to import lists of Contacts into Salesforce Campaigns regularly from CSV files using the NPSP Data Import tool.

What should the consultant consider when setting up this process for the nonprofit?

Choose 2 answers

- A. NPSP Data Import will automatically create the Campaign Member with the default Member Status.
- B. Respect Duplicate Matching Rules' should be checked in NPSP Settings.
- C. NPSP Data Import Dry Run will validate Campaign Member Status.
- D. Existing Campaigns are matched by exact Name.

ANSWER: B D

QUESTION NO: 5

The system administrator at a nonprofit wants to use Advanced Mapping for regular data imports of constituent and donation data.

What is an important consideration of Advanced Mapping?

- A. The target fields can only be text, currency, number, date or address fields.
- B. The target objects must be NPSP objects.
- C. The target objects must directly relate to Accounts, Contacts, or Opportunities.
- D. Checkbox fields are unavailable to map to as target fields.

ANSWER: B

QUESTION NO: 6

Which two scenarios should be included in a Salesforce-recommended V2MOM?

- A. Metrics
- B. Virtues
- C. Milestones
- D. Vision

E. Objectives

ANSWER: D E**QUESTION NO: 7**

A multinational nonprofit wants all Apex error messages to be sent to a specific system admin.

How should the consultant configure NPSP to send error notifications only to this admin?

- A.** Set the specific admin as the user to receive error notifications on the NPSP Settings tab under System Tools > Error Notifications.
- B.** Uncheck the Send Apex Warning Emails checkbox on all admins except for the specific admin.
- C.** Set all users except the specific admin as disabled for receiving error notifications on the NPSP Settings tab under System Tools > Error Notifications.
- D.** Change the profile for all users except the specific admin to something different than system admin.

ANSWER: B**QUESTION NO: 8**

A nonprofit organization needs an email marketing tool that will measure email engagement and evaluates the fit of prospective supporters. Which two factors should the consultant recommend?

- A.** Pardot Grading
- B.** Marketing Cloud Measures
- C.** Marketing Cloud Reporting
- D.** Pardot Scoring

ANSWER: A D**QUESTION NO: 9**

A nonprofit wants to migrate millions of Contact records from a legacy system. Most records fail to import with the following error: "npsp.TDTM_Address: System.LimitException: Apex CPU time limit exceeded".

Which three actions could a consultant take to successfully import this data?

Choose 3 answers

- A.** Enable 'Simple Address Change Treated as Update' in Address Settings.
- B.** Check 'User Managed' on the Address TDTM record.

- C. Disable all automation and load the Address object separately.
- D. Disable 'ADDR_Addresses_TDTM' Handler in Trigger Configuration.
- E. Reduce the batch size significantly when addresses are included.

ANSWER: A D E

QUESTION NO: 10

A nonprofit organization wants to track all donations that go to a specific, designated fund. How should a consultant solution for this use case?

- A. Create an Opportunity record type, called "Funds" and then create an Opportunity record for the designated fund.
- B. Create a GAU record for the designated fun.
- C. Create a GAU Allocation record for the designated fund.
- D. Create a custom object for to track fund accounts and then create an Account record for the designated fund.

ANSWER: C

QUESTION NO: 11

A donor donates \$500 to a nonprofit that is matched by his employer. How are the hard credits and soft credits listed in NPSP?

- A. The donor has a hard credit of \$500 and a soft credit of \$500, and the employer has a hard credit of \$500
- B. The donor has a soft credit of \$500 and the employer has a hard credit of \$500
- C. The donor has a hard credit of \$500, the employer has a hard credit of \$500, and there are no soft credits
- D. The donor has a hard credit of \$500 and the employer has a soft credit of \$500

ANSWER: B

QUESTION NO: 12

The system administrator at a nonprofit encounters a 500 server error when trying to map additional objects and fields with Advanced Mapping.

What is likely causing the error?

- A. A user modified or deleted a mapped field.
- B. The administrator is trying to map to an object from a managed package.

- C. The administrator is trying to map to an unsupported field type.
- D. The target field has a validation rule in place.

ANSWER: A

QUESTION NO: 13

A nonprofit organization has a large volume of contacts, organizations, and address records. The organization wants to migrate all of its data into its NPSP org.

What are two considerations? Choose 2 answers

- A. Address verification only works with the one-to-one and individual ("Bucket") Account models.
- B. Tracking addresses with the Address object may introduce more complexity.
- C. Migrating all historical address information impacts system data storage.
- D. There is a limit of three addresses per contact or organization that can be migrated into NPSP.

ANSWER: B C

QUESTION NO: 14

A nonprofit is getting ready to go live with its Nonprofit Cloud implementation.

Which two sandbox configuration options can the consultant create to ensure effective user acceptance testing and training?

Choose 2 answers

- A. Partial Data Sandbox
- B. Developer Sandbox
- C. Developer Pro Sandbox
- D. Full Data Sandbox

ANSWER: A D

QUESTION NO: 15

A nonprofit organization has white papers, case studies, and impact reports on its website. The organization wants to track website visitors who download those assets. Once tracked, the organization wants to pursue the visitor as a constituent. Which solution should be considered?

- A. Campaigns

B. Community Cloud

C. Pardot

D. Salesforce DMP

ANSWER: C