

DUMPS ARENA

SAP Certified Application Associate - SAP Commissions Implementation

SAP C C4H430 94

Version Demo

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QUESTION NO: 1

How are released periods used in dashboard configuration? Note: There are 3 correct answers to this question.

- A. Payees can view results prior to pipeline completion.
- B. Both administrators and payees can release periods.
- C. Payees can view dashboards for released periods only.
- D. The administrator can release periods based on calendars.
- E. The administrator can release periods based on Processing Units.

ANSWER: C D E

QUESTION NO: 2

A sales representative's compensation plan stipulates that for every transaction, 2% of that transaction goes to their direct manager. In addition, the regional manager receives 1% of all

transactions from all sales representatives and managers within their given region. Which rule type should you use for this rolling relationship?

- A. Secondary measurement rule
- B. Direct credit rule
- C. Indirect credit rule
- D. Primary measurement rule

ANSWER: C

QUESTION NO: 3

Which of the following is a characteristic of Fixed Values?

- A. Fixed Values CANNOT be used in Rate Tables.
- B. Fixed Values can contain Formulas and Lookup Tables.
- C. A Fixed Value can hold multiple values, one for each period.
- D. A Fixed Value can act as a placeholder in a rule.

ANSWER: B

QUESTION NO: 4

Which of the following are characteristics of an Event Type? Note: There are 3 correct answers to this question.

- A. It is a required field on a transaction.
- B. It is period-based and must be associated with a Calendar.
- C. It is used to define types of sales activity.
- D. It must exist in the system before loading transactions with that Event Type.
- E. It is a required output for Deposit Rules.

ANSWER: A D

QUESTION NO: 5

Which of the following pipeline runs creates a new dataset that can be viewed in dashboards?

- A. Reset Data
- B. Validate and Transfer
- C. Approve Calculated Data
- D. Purge Approved Data

ANSWER: C

QUESTION NO: 6

For which of the following audiences can you create a dashboard? Note: There are 3 correct answers to this question.

- A. All payees with the same compensation plan
- B. All payees in the same Business Unit
- C. All payees in the organization
- D. All payees with the same position
- E. All payees with the same title

ANSWER: B C D

QUESTION NO: 7

Which of the following are features of relationships? Note: There are 3 correct answers to this question.

- A. In the Relationships workspace, you CANNOT delete roll types.
- B. In the Relationships workspace, you can create additional roll types and relationships.
- C. A roll relationship is an association of two positions used by SAP Commissions to process rolled values.
- D. As you designate a manager on a position record in the Positions workspace, SAP Commissions creates a reporting relationship by default.
- E. Companies use roll relationships to roll deposits from one position to another.

ANSWER: C D E

QUESTION NO: 8

Your organization has hired a new compensation administrator who needs the same permissions in SAP Commissions as the existing team members. A role called Comp_Admins with the correct permissions exists in the system. What must you do to give the new hire the same permissions as the rest of the team?

- A. In SAP Commissions, go to the Users workspace and create a new user, then assign the user to the Comp_Admins role.
- B. In Sales Performance Home, go to User Administration and create a new admin user, then assign the user to the Comp_Admins role.
- C. In Sales Performance Home, go to User Administration and create a new internal user, then assign the user to the Comp_Admins role.
- D. In SAP Commissions, go to the Users workspace and create a new user, then assign the user to the Comp_Admins Business Unit.

ANSWER: B

QUESTION NO: 9

After running Compensate and Pay, you discover a credit contains the wrong value. You determine the issue is caused by an incorrect value in the transaction. What is the best way to resolve this issue?

- A. Modify the credit rule and re-run Compensate and Pay.
- B. Manually adjust the value of the credit and re-run Compensate and Pay.
- C. Modify the Territory used in the credit rule and re-run Compensate and Pay.
- D. Manually adjust the value of the transaction and re-run Compensate and Pay.

ANSWER: C

QUESTION NO: 10

What does a basic deposit rule determine? Note: There are 2 correct answers to this question.

- A. The amount of incentive earnings to deposit
- B. The period to make the deposit
- C. The account to deposit into
- D. The aggregation of credits from transactions

ANSWER: A B