

DUMPS ARENA

SAP Certified Application Associate-SAP S/4HANA Sales 1909

SAP C TS462 1909

Version Demo

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QUESTION NO: 1

What is a prerequisite for delivery-related billing?

- A. You need a delivery item category that is configured to be billing relevant.
- B. You need a delivery for which goods issue was posted.
- C. You need a delivery for which the invoicing date was posted.
- D. You need a delivery type that is configured for delivery-related billing.

ANSWER: A**QUESTION NO: 2**

Where is the pricing of a Bill of Material item controlled? Please choose the correct answer.

- A. Item category
- B. Higher level item
- C. Item category group
- D. Item type

ANSWER: A**QUESTION NO: 3**

Which of the following settings can you configure in the sales document type? There are 3 correct answers to this question.

- A. Delivery relevance
- B. Mandatory reference
- C. Immediate delivery
- D. Default billing type
- E. Schedule lines allowed

ANSWER: B C D

QUESTION NO: 4

What are the consequences of posting goods issue? Note: There are 3 correct answers to this question.

- A. The quantity in inventory management is updated.
- B. Delivery requirements in material planning are updated.
- C. A material document is posted.
- D. The warehouse task status is set to complete.
- E. A debit is posted to the customer account.

ANSWER: A B C**QUESTION NO: 5**

Which of the following are characteristics of the down payment process in SAP S/4HANA? Note: There are 2 correct answers to this question.

- A. The down payment process uses a special billing type (FAZ).
- B. The down payment value is a fixed amount or percentage.
- C. The down payment process uses periodic billing.
- D. The down payment uses a special settlement type (OS 11).

ANSWER: A B**QUESTION NO: 6**

What are characteristics of a shipping point? There are 3 correct answers to this question.

- A. Shipping points are used to create warehouse order
- B. Shipping points are assigned to a storage location
- C. Loading group is used for shipping point determination
- D. Shipping points are required for delivery processing
- E. Shipping points are assigned to plants

ANSWER: C D E

QUESTION NO: 7

Which sales document type do you use to supply specified quantities on defined dates?

- A. Value contract
- B. Quantity contract
- C. Scheduling agreement
- D. Master contract

ANSWER: C**QUESTION NO: 8**

You want to be able to maintain a new partner function in the customer role of the business partner master and have it copied as a proposal to the sales order. How do you achieve this?

There are 2 correct answers to this question.

- A. Mark the new partner function as relevant for sales documents and customer role of the business partner master
- B. Include the new partner function in the partner determination procedure of the relevant account group
- C. Include the new partner function in the relevant copy control from the customer role of the business partner master to sales documents
- D. Ensure that the customer role of the business partner master is the source for the new partner function in the sales order

ANSWER: B C**QUESTION NO: 9**

Which field from the customer master record determines the route?

- A. Delivery priority
- B. Incoterms
- C. Delivering plant
- D. Shipping conditions

ANSWER: D

QUESTION NO: 10

Your customer requires billing to run for all invoices on the day of each month. How do you set up this requirements?

Please choose the correct answer.

- A.** Set up a factory calendar and assign it to the customer role of the business partner master of the payer
- B.** Set up a factory calendar for the bill-to-party and assign it to the general billing interface
- C.** Set up a periodic billing plan for this bill-to-party and assign it to the customer role of the business partner master
- D.** Set up a job for background processing for this payer at the end of each month

ANSWER: D