

DUMPS ARENA

Salesforce Certified Platform App Builder

Salesforce Certified-Platform-App-Builder

Version Demo

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sales@dumpsarena.co

sales@dumpsarena.co
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QUESTION NO: 1

Which functionality is NOT available on a custom object?

- A. Validation Rules
- B. Assignment Rules
- C. Workflows
- D. Record Types

ANSWER: B**QUESTION NO: 2**

Universal Containers (UC) has created a picklist field called Status on three separate custom objects. UC has a requirement to share the list of values for this field across each object.

Which feature would an app builder use?

- A. Field Update
- B. Global Picklist Value Set
- C. Dynamic Action
- D. Dependent Picklist

ANSWER: B**Explanation:**

Reference: https://help.salesforce.com/s/articleView?id=sf.fields_creating_global_picklists.htm&type=5

QUESTION NO: 3

Universal Containers require different fields to be filled out at each stage of the Opportunity sales process.

What configuration steps can an app builder use to meet this requirement?

- A. Set page layout required fields based on the current stage.
- B. Create a Process Builder to prompt the User for field information.
- C. Define record types and page layouts for each stage.

D. Add the Path component to the Lightning record page.

ANSWER: D

QUESTION NO: 4

What is true about Master-Detail relationships? (Choose two.)

- A. You can have a child record without the parent record.
- B. You have to expose the master-detail field on the child object page layout.
- C. When the parent record is deleted, all child records will be deleted.
- D. You cannot delete a child object.

ANSWER: B C

QUESTION NO: 5

What is true about dashboard filters? (Choose three.)

- A. Filters can be added to dashboards that contain Visualforce components.
- B. It's not possible to filter on bucket fields.
- C. Filters aren't applied when you schedule or e-mail a dashboard.
- D. You can't filter data on a joined report in dashboard view or add a filter to a dashboard that only has joined reports.

ANSWER: B C D

QUESTION NO: 6

Which two objects can be members of a Campaign? (Choose two.)

- A. Opportunity
- B. Account
- C. Lead
- D. Contact

ANSWER: C D

QUESTION NO: 7

How should an app builder configure access to a contact's Twitter profile for Salesforce mobile app users?

- A. Add the Twitter component to mobile view Lightning pages
- B. Add a Twitter Quick Action to the mobile navigation
- C. Add an AppExchange Lightning Component to the mobile app
- D. Add a formula field to the Contact page layout

ANSWER: A**Explanation:**

Reference: https://help.salesforce.com/articleView?id=social_networks_enable.htm&type=5

1. From Setup, enter **Social Accounts** in the Quick Find box, then select **Social Accounts and Contacts Settings**.
2. Select **Enable Social Accounts and Contacts**.
3. Select the social networks that users in your organization can access. The default is all social networks selected.
4. Click **Save**.
5. To make Twitter accessible on the Account, Contact, and Lead record pages and in the Salesforce mobile app, add the Twitter component in Lightning App Builder.

Let users know that they can configure Social Accounts, Contacts, and Leads for their individual use.

QUESTION NO: 8

Which of these is NOT true about external objects?

- A. They integrate with Salesforce APIs, Apex, Visualforce, and Chatter.
- B. They can be related to other objects.
- C. You can use them in formula fields.
- D. They are automatically viewable in the Salesforce Mobile App.

ANSWER: C**QUESTION NO: 9**

Universal Containers allows all employees to submit reviews for leadership using a custom object. These reviews should only be visible to the HR department and the employee who submitted the review.

Which three steps should an app builder take to properly control access to review records? (Choose three.)

- A. Remove review read permission from non-HR Department user Profiles
- B. Add a Master-Detail(User) field on the Review object
- C. Set Org Wide Default to Private
- D. Disable Grant Access Using Hierarchies
- E. Create a criteria-based Sharing Rule for the HR Department

ANSWER: B C E

QUESTION NO: 10

Which two are capabilities of record types? (Choose two.)

- A. Displaying different field labels.
- B. Displaying different page layouts.
- C. Filtering picklist values.
- D. Having multiple record types on one record.

ANSWER: B C

QUESTION NO: 11

DreamHouse Realty is building a custom Lightning app to track its expanding solar water collection business. The Lightning app currently contains a custom Lightning record page with standard components.

From which two resources should an app builder get custom components to bring into the new Lightning app?

Choose 2 answers

- A. AppExchange
- B. Apex Code
- C. Import Wizard
- D. Visualforce

ANSWER: C D

QUESTION NO: 12

Which two solutions prevent a formula field from being referenced by a Roll-Up Summary Field?

- A. A cross-object workflow updating a field referenced by the formula field
- B. A cross-object field reference in the formula field
- C. The CASE() function in the formula field
- D. The NOW() function in the formula field

ANSWER: A B**QUESTION NO: 13**

Which three Salesforce functionalities are ignored when processing field updates in workflow rules and approval processes?

- A. Multiple currencies
- B. Field-Level Security
- C. Validation Rules
- D. Record type picklist value assignments
- E. Decimal places and character limits

ANSWER: A D E**QUESTION NO: 14**

An app builder is tasked with adding key performance indicators on client pages. They want to see a summary of the number of open Opportunities and the number of won Opportunities for each Account.

Where should the app builder go to build these new rollups?

- A. Opportunity Object
- B. Lightning Object Creator
- C. Lightning App Builder
- D. Account Object

ANSWER: A

QUESTION NO: 15

Universal Containers's app builder has been tasked with replacing workflow rules and Apex triggers with Process Builders where possible. What are two important considerations an app builder should know before the project is started? (Choose two.)

- A. Apex has a different SOQL query limit than Flow.
- B. Combine actions when possible.
- C. Create a process for each workflow rule.
- D. Avoid generating infinite loops.

ANSWER: B D**Explanation:**

Reference: https://help.salesforce.com/s/articleView?id=sf.process_considerations_design_bestpractices.htm&type=5

QUESTION NO: 16

The CFO of Cloud Kicks needs to sign off on any major show retail deal that has a discount of more than 30% before the deal can be closed.

What feature would be used to handle this requirement?

- A. Approval Process
- B. Email Alert
- C. Field Update
- D. Workflow Rule

ANSWER: A**QUESTION NO: 17**

Universal Containers (UC) has created a picklist field called Status on three separate custom objects. UC has a requirement to share the list of values for this field across each object.

Which feature would an app builder use?

- A. Field Update
- B. Global Picklist Value Set
- C. Dynamic Action
- D. Dependent Picklist

ANSWER: B**QUESTION NO: 18**

Universal Containers is expecting impacts to operations due to increased demand. The executive team will be reaching out to current customers and want to see the number of open cases for the account and parent account.

Which two tools could an app builder combine to display the number of open cases on the account page? (Choose two.)

- A. Approval Process
- B. Process Builder
- C. Flow
- D. Workflow

ANSWER: A C**Explanation:**

Reference: https://help.salesforce.com/s/articleView?id=sf.lightning_app_builder_overview.htm&type=5

QUESTION NO: 19

Cloud Kicks (CK) is finding sales reps are inconsistent in data entry when deals are won. CK requires that custom shoes are shipped within two weeks after the close date. A custom field called Scheduled Ship Date on the opportunity records the ship date.

How should the app builder ensure this field is properly filled out before setting the opportunity to closed won?

- A. `ISPICKVAL(StageName , "Closed Won") && (Scheduled_Ship_Date__c - CloseDate) > 14`
- B. `OR(ISPICKVAL(StageName , "Closed Won") && (Scheduled_Ship_Date__c - CloseDate) > 14, ISBLANK(Scheduled_Ship_Date__c))`
- C. `OR(ISPICKVAL(StageName = "Closed Won") && (Scheduled_Ship_Date__c - CloseDate) > 14, ISBLANK(Scheduled_Ship_Date__c))`
- D. `ISPICKVAL(StageName = "Closed Won") && (CloseDate - Scheduled_Ship_Date__c) > 14`

ANSWER: C**QUESTION NO: 20**

Universal Containers created a 'New Task' custom action on the Opportunity object. The action was added to all page layouts in the Mobile & Lightning Actions section.

Which Lightning component should the app builder add to the layout to display the action?

- A.** Related record
- B.** Related lists
- C.** Highlights panel
- D.** Activities

ANSWER: D