

# DUMPS ARENA

## SAP Certified Application Associate - SAP Business One Release 9.3

SAP C TB1200 93

Version Demo

Total Demo Questions: 10

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**QUESTION NO: 1**

Which of the following documents Increases the in-stock level of an Item? Note: There are 3 correct answers to this question.

- A. Goods Receipt
- B. Goods Receipt PO
- C. Reserve Invoice
- D. Return
- E. Goods Return

**ANSWER: A B E****QUESTION NO: 2**

An A/R invoice was added to the system but an inventory transaction was NOT created.

What could be the reasons?

- A. The invoice is based on a delivery document
- B. The items in the invoice are missing the unit of measure group
- C. The in-stock quantity of the items falls below the minimum level
- D. The customer has exceeded their credit limit

**ANSWER: A****QUESTION NO: 3**

Item Code AB1234 is controlled by the FIFO valuation method.

When this item is issued out of the warehouse, which layer does the system choose first?

- A. The layer selected by a user
- B. The oldest available layer
- C. The layer with the lowest cost

D. The layer with the smallest quantity

**ANSWER: B**

#### QUESTION NO: 4

A sales representative should be able to Inform a customer before adding a sales order, if the order exceeds their credit limit. Additionally the sales manager wants to be notified when a credit limit has been exceeded.

How can you Implement this? Note: There are 2 correct answers to this question.

- A. Activate the credit deviation alert with the sales manager as the recipient.
- B. Enable credit limit restrictions on sales orders in the general settings.
- C. Define a user alert with a query to check the sales order value against the credit limit.
- D. Set up an approval process for credit deviation with the sales manager as the approver.

**ANSWER: B C**

#### QUESTION NO: 5

Which two fields are examples of dimensions used in semantic layer views? Note: There are 2 correct answers to this question.

- A. Posting date
- B. Item code
- C. Item quantity
- D. Document total

**ANSWER: A D**

#### QUESTION NO: 6

What type of analytical object is the Customer 360?

- A. Pervasive Dashboard

- B. SAP HANA app
- C. Advanced Dashboard
- D. KPI

**ANSWER: C**

#### **QUESTION NO: 7**

A production process finishes.

What can you do to add the finished goods to inventory? Note: There are 2 correct answers to this question.

- A. From the context menu of the Production Order choose Report Completion
- B. Change the Production Order status to released
- C. Add a Receipt from Production document for the Production Order
- D. Close the Production Order

**ANSWER: A C**

#### **QUESTION NO: 8**

The company does NOT want to use the Payment Wizard and asks you to remove the functionality completely from all forms.

How do you do this?

- A. Using a UI configuration template hide the Payment Wizard function
- B. Using the form settings, hide the Payment Wizard menu
- C. Remove authorization to the Payment Wizard in general authorizations
- D. In the general settings, hide the Payment Wizard function

**ANSWER: D**

#### **QUESTION NO: 9**

A company wants to track the sales performance of items by different market segments. Examples of these segments include sales to youths, seniors, professionals, and amateurs. These market segments sometimes overlap.

Which functionality can help the company track sales performance for overlapping market segments?

- A. Customer Groups
- B. Item Properties
- C. Item Groups
- D. Customer Type

**ANSWER: B**

**QUESTION NO: 10**

In a perpetual inventory system, what is the effect of posting an A/P Invoice that is copied from a Goods Receipt PO (GRPO)? Note: There are 2 correct answers to this question.

- A. Journal entry reduces cash account
- B. Stock value increases.
- C. Allocation account from GRPO clears
- D. Vendor's balance increases

**ANSWER: C D**