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QUESTION NO: 1

Universal Containers is replacing a home-grown CRM system. Currently, a .Net application runs a batch process to query the CRM system nightly and create a CSV file that is picked up via SFTP and loaded to a SQL database. What technology should an architect use to minimize custom development when replacing the CRM system with Salesforce?

- A. Outbound messaging
- B. APEX Batch
- C. APEX Callout
- D. Middleware

ANSWER: D**QUESTION NO: 2**

The Integration Team at Universal Containers is frustrated because the developers keep changing the data model and trigger behaviors during development, resulting in frequent rework and unexpected bugs lade in the development process. What two recommendations should a Technical Architect make to resolve this issue? Choose 2 answers

- A. Implement a Regression Testing policy to catch issues earlier in the development process.
- B. Use a requirements traceability matrix to track data model changes back to the requirement that prompted them.
- C. Implement a continuous Integration process to identify issues earlier in the development process.
- D. Encourage code developers and integration developers to work in separate sandboxes.

ANSWER: B C**QUESTION NO: 3**

Universal Containers would like to integrate to an external system from Salesforce over a secure channel however the external system does not support HTTP-basic authentication. What approach should an integration Architect recommend that enables the external system to trust the data being received?

- A. Digitally sign the Payload using a private key trusted by the external system.
- B. Include a secret passphrase in the payload that is a validated by the external system.
- C. Base64 encode the data to ensure untrusted 3rd parties don't see it.
- D. Utilize a 3rd-party SSO solution to authenticate the session.

ANSWER: C

QUESTION NO: 4

Universal Containers is building a mobile application that connects to Salesforce for reading and updating data. What is the appropriate authentication solution?

- A. Create a mobile Integration user ID whose credentials are stored within the mobile application code.
- B. Prompt for the mobile user's username and Password; utilize the OAuth Username-Password flow to obtain an OAuth token.
- C. Redirect to Salesforce via the User-agent OAuth flow to obtain an access token and refresh token.
- D. Prompt for the mobile user's username and password; utilize the Enterprise WSDL login() operation to obtain a session ID.

ANSWER: C**QUESTION NO: 5**

Universal Containers has a requirement to query all Account records within Salesforce that were updated in the last 24 hours and download those Accounts to their data warehouse on a nightly basis. They expect the volume of records to be between 500-1500 records per day. What three techniques should an Architect consider? Choose 3 answers.

- A. Leverage a time-based workflow action to trigger an account outbound message notification for all records updated within the last 24 hours.
- B. Leverage the Enterprise WSDL getUpdated() operation to retrieve Account records updated within the last 24 hours.
- C. Leverage the Salesforce Data Replication API getUpdated() operation to retrieve Accounts records updated within the last 24 hours.
- D. Leverage a third party tool ETL with a dynamic changing SOQL to retrieve Accounts updated within the last 24 hours.
- E. Leverage the REST API / sObjects / Account / updated URI to retrieve Accounts records updated within the last 24 hours.

ANSWER: B C D**QUESTION NO: 6**

Universal Containers would like to update their accounting system every time an opportunity is changed to Closed-Won. Their accounting system occasionally is offline for 3-4 hours to support month-end processing, and they would like the integration design to ensure that no transactions are lost during this down time. Which two integration designs should the architect consider? Choose 2 answers.

- A. Utilize the enterprise WSDL to query Salesforce from the Accounting system for opportunities that have changed to Closed-Won.
- B. Utilize an Enterprise Service Bus to the web service calls between Salesforce and the accounting System.
- C. Utilize workflow outbound messaging, which has a built-in queuing framework.

D. Utilize an Apex trigger with an @future class to callout to the accounting system after the month-end processing is complete.

ANSWER: B C

QUESTION NO: 7

What are two reasons an existing custom field cannot be marked as External ID? Choose 2 answers

- A. Maximum number of External IDs allowed on an object has been reached,
- B. Maximum number of fields of an object has been reached.
- C. Maximum number of skinny tables has been reached.
- D. Maximum number of indexes allowed on an object has been reached.

ANSWER: A D

QUESTION NO: 8

Universal Containers has an integration that runs nightly to update the Product (Product2) object in Salesforce with updated product availability for over 500,000 products. The source system is green screen ERP that must be taken offline to produce nightly production reports such as the inventory availability report used for this integration. The Salesforce integration frequently reports failures due to data validation errors. Which two steps should the Technical Architect should recommend? Choose 2 answers

- A. Ask the ERP report designers to redesign the report to provide properly formatted data.
- B. Implements a regression testing policy to detect issues following development.
- C. Use SOAP headers to turn off validation rules and triggers during the integration.
- D. Review the Salesforce data model and Validation rules and modify the integration as necessary.

ANSWER: B D

QUESTION NO: 9

Universal Containers has just purchased large volume of contact data from an external vendor. The head of sales would like to use the new data set within the existing production org. The production org currently contains a large volume of contacts. What should an Architect recommend to prevent data duplication in salesforce?

- A. Load the data into salesforce and then utilize the contact Duplicate Rule feature
- B. Utilize an off-platform de-duplication tool prior to loading.
- C. Create a de-duplication trigger before loading the data.

D. Utilize a batch apex process to de-duplicate the data after loading.

ANSWER: B

QUESTION NO: 10

Universal Containers manages a catalog of over one million products that it makes available to its customers. The master product catalog is stored and managed in their ERP application with frequent updates made to the product catalog by their sourcing team. The sourcing team may update attributes such as price, general catalog availability, and the product description. When the sourcing team makes an update that change must go into effect during the next business day and there may be thousands of changes made over the course of the day. What integration pattern would you recommend to best manage this scenario?

- A. Write a custom web service to accept product catalog changes from ERP.
- B. Use the streaming API to receive product changes in real time from ERP.
- C. Write an outbound message to send product changes in real time from ERP.
- D. Build a scheduled ETL job to sync products on a nightly basis from ERP.

ANSWER: D