

DUMPS ARENA

HP Managed Print Specialist Select 2019

HP HP2-H86

Version Demo

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QUESTION NO: 1

If your customer is looking at improving user productivity and affordability of the personnel to manage specific functions, which customer trend would you refer to?

- A. paper process automation—workflow
- B. focus on security
- C. environmental impact
- D. refocusing IT resources

ANSWER: A**QUESTION NO: 2**

Which unique security features are available with select HP printers? (Select two.)

- A. HP PageWide technology
- B. HP Sure View
- C. HP Web Jetadmin
- D. HP Quick Sets
- E. HP Sure Start
- F. HP Run-time Intrusion Detection

ANSWER: B D**QUESTION NO: 3**

What is the goal of the fleet development plan?

- A. to move the customer from old printers to new ones and lock them in a 3-5 year contract
- B. to have a completely centralized set of printers in a print room for easy management and lower TCO
- C. to solve customer pain points
- D. to have a balanced approach of LaserJet devices only (some centralized, some decentralized) for everyone to have access to a printer

ANSWER: C

QUESTION NO: 4

What is the advantage of redeploying devices?

- A.** Reusing older, less productive devices are the most environmentally friendly thing you can do to help both the planet and spending costs.
- B.** It increases user productivity, helps reduce costs, and maximizes convenience.
- C.** By reusing less productive devices, you maximize the convenience and help the environment.
- D.** Despite reducing user productivity, it helps reduce costs of less productive devices.

ANSWER: A

QUESTION NO: 5

in addition to hardware, what else must be included in an MPS solution to help the customer streamline their process?
(Select two.)

- A.** services
- B.** supplies
- C.** flow MFPs for digital sending
- D.** color printers
- E.** HP Care Packs
- F.** mono PageWide technology A3 printers

ANSWER: C E