

DUMPS ARENA

Huawei Certified Pre-sales Specialist - Service Solution

Huawei H19-321

Version Demo

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QUESTION NO: 1

How many optional modules does the IP planning and design service product include?

- A. 1
- B. 2
- C. 3
- D. 4

ANSWER: A

QUESTION NO: 2

Which of the following activities is not included in big data performance tuning?

- A. Performance monitoring
- B. Cluster performance analysis
- C. Component performance information collection
- D. ETL architecture consulting

ANSWER: D

QUESTION NO: 3

why data center L1 construction to do total integration (multiple choice)

- A. 20% shorter delivery times
- B. Efficiency increased by N times
- C. TCO Save 10%.
- D. Designed and obtained

ANSWER: A B C D

QUESTION NO: 4

What does Huawei's management training include? (Multiple choice)

- A. Strategy and execution
- B. Team management and motivation
- C. Huawei's development history

ANSWER: A B C

QUESTION NO: 5

The IP network evaluation and optimization service does not include the optimization solution implementation service module.

- A. True
- B. False

ANSWER: B

QUESTION NO: 6

is not part of the data center L1 integration service interface.

- A. firefighting
- B. Civil
- C. Water supply and drainage
- D. Machine room decoration

ANSWER: B

QUESTION NO: 7

backup solution quotation evaluation needs to consider which factors (multiple choice)

- A. The number of backup management servers
- B. Number of app and database clients | Number of backup clients
- C. The amount of data backed up

ANSWER: A B C

QUESTION NO: 8

What are the benefits of IP network planning and design services for customers? (Multiple choice)

- A. Based on the customer's business/application development goals, the elasticity, flexibility ratio and reliability of the target network architecture are constructed to improve the operation efficiency of the enterprise
- B. Provide a long-term evolution roadmap for the customer network to achieve "rational planning and successful implementation"
- C. Through the rational planning, design and implementation of the customer's target network, effectively control the customer network life cycle
- D. Ensure that the customer's business is efficient

ANSWER: A B C

QUESTION NO: 9

GSM-R Evaluates and Optimizes the Value of Services:

- A. Quickly improve network performance
- B. Difficult problem analysis and positioning
- C. Optimize safeguards in key areas
- D. Transfer of knowledge and skills
- E. Save on maintenance expenses

ANSWER: A B C D

QUESTION NO: 10

There are main ways to general contracting of construction projects. One DB (Design-Build) General Contractor, one EPC (Design - Buy - Construction) General Contracting.

- A. True
- B. False

ANSWER: A

QUESTION NO: 11

Which of the following is not a training and certification tool or platform provided by Huawei?

- A. Device emulator
- B. Virtual classroom
- C. llearning
- D. Online certification management

ANSWER: C

QUESTION NO: 12

The main criterion of the data center design reference in the national standard Yes?

- A. GB50174-2008
- B. GB50462-2008
- C. GB50052-2009
- D. GB50352-2005

ANSWER: A

QUESTION NO: 13

The investment model of the cloud IDC project government is as follows. (Multiple choice)

- A. Fiscal allocation model
- B. BT mode
- C. Crowdfunding mode

ANSWER: A B

QUESTION NO: 14

What service offerings are not included in the Customer Support Service in the UniSTAR SCT Configurator? (Multiple choice)

- A. Software Premium Support Services
- B. Video Conferencing Assurance Service
- C. Media retention
- D. On-site service

E. Device health check

F. AntiDDoS Remote Emergency Response Service

ANSWER: A C D E F

QUESTION NO: 15

Which of the following tools is mainly used in IP network evaluation and optimization services for information collection and evaluation?

A. GNEEC

B. ENSP

C. WLAN Planner

D. uNetbuilder

ANSWER: D