DUMPSARENA

HCS - Pre-Sales - Service Solution (overseas)

Huawei H19-322

Version Demo

Total Demo Questions: 15

Total Premium Questions: 246

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QUESTION NO: 1

WLAN planning and design service site survey tool for PAD survey Tools

A. True

B. False

ANSWER: A

QUESTION NO: 2

Where the migration assessment survey does not include any item (>

A. Computer room environment Positive case file>

B. IT organization structure

C. System performance parameters

D. IT system with g

ANSWER: A

QUESTION NO: 3

Huawei's evaluation & optimization service products can help customers improve network performance and drive household products.

A. Long-term positive (correct r

B. False

ANSWER: A

QUESTION NO: 4

The unprotected service is the original PJI technology service package. The HhCare or CoWare maintenance service package is the minimum sales price and cannot be split for sale.

A. True (JE sulphur case)

B. error

ANSWER: A

QUESTION NO: 5

The status quo of traditional special IT subcontracting (multiple choices)

A. Each subcontractor draws up with each other ()

B. subcontractors are separated from each other ()

C. customer Lei wants more communication |

D. tube buried simple

ANSWER: A B C

QUESTION NO: 6

What are the benefits of IP network planning and design services for customers? (multiple choices)

A. star in customer application development goals to build a target network architecture

B. provides a long-term evolution roadmap for the customer network

C. Through reasonable planning, design and implementation of the customer target network

D. guarantees that customers are divorced

ANSWER: A B C

QUESTION NO: 7

Capital 1 is one of the most important links before the implementation of the data center project, and it directly determines the quality and progress of the completion. Generally, the following five points are taken from people, machines, materials, laws, and bad.

A. True

B. False

ANSWER: A

QUESTION NO: 8

L1 layer of the teaching center to deepen the design goal O (multiple choice)

A. On the 54 of the design bidding plan), further clarify the main request, refine the design plan and BOQ, and the design depth meets the construction drawing standard;

B. daphne interface, to ensure that the design and construction of the various subsystems of the project, K, structure, water, electricity, HVAC, decoration and other special design to maintain a high degree of consistency and coordination; | correct bitter case

C. rovides technical support for the installation of $ bit (subcontracting construction unit), equipment supplier g project acceptance; (> P

D. The actual situation of the end of the platform, the Huawei (including the third party outside and choose «, the sub-contractor customer's job responsibility interface to go ^ clear the project's SOW (work and sleep) and support to determine RM2

ANSWER: A B C D

QUESTION NO: 9

In the UniSTARSCT0i!S device, which of the following types of service reports are included in the "Basic Service"?

A. upgrade service

B. ICT Infrastructure Integration Service

C. training and U-certification service {ISS file>

ANSWER: C

QUESTION NO: 10

What are the service components not covered by the WLAN planning and design service? (multiple choice)

A. Comprehensive wiring 1 king «Bitter case

B. II seeking research

C. Interference? MUI

D. Delete delete > >

ANSWER: A B

QUESTION NO: 11

In the process of maintenance and sales, 1 should pay attention to what aspects of the customer

A. Capital calculation (positive «Bitter case)

B. network importance ()

C. concern for (()

D. Dependence on the manufacturer ()

ANSWER: A B C D

QUESTION NO: 12

Performance management, including what service content

A. user experience rating #

B. performance visual monitoring ()

C. delimitation and positioning ()

D. network optimization

ANSWER: A B C

QUESTION NO: 13

Why do the digital center L1 construction do total integration (multiple selection)

A. The delivery period is shortened by 20% ()

B. effect is increased by N times (positive M file)

C. TCO saves 10% (positive SS case)

D. set i+ and the book ()

ANSWER: A B C D

QUESTION NO: 14

FusionSphere. FusionCloud integrated delivery service, including solution design, software implementation and implementation.

A. True

B. False

ANSWER: B

QUESTION NO: 15

The teaching center L1 integration service the project phase is the goal

A. Establishing a project team

B. determines the members of the group

C. Latong Capital 1 is determined to be “total integration” ()

ANSWER: C