

DUMPS ARENA

Mastering the Cisco Business Architecture Discipline

Cisco 840-450

Version Demo

Total Demo Questions: 10

Total Premium Questions: 65

Buy Premium PDF

<https://dumpsarena.co>

sales@dumpsarena.co

sales@dumpsarena.co
dumpsarena.co

QUESTION NO: 1

Which tool evaluates the ability of the business to execute on solutions?

- A. customer journey map
- B. business motivation model
- C. business roadmap
- D. internal and external influencers chart

ANSWER: A**QUESTION NO: 2**

You are constructing the key resources view of the business model canvas. Which two business perspectives are supported? (Choose two.)

- A. key activities
- B. cost structure
- C. customer relationships
- D. distribution channels
- E. customer segments

ANSWER: A E**Explanation:**

Reference: <https://www.cleverism.com/key-resources-building-block-in-business-model-canvas/>

QUESTION NO: 3

Which two business model canvas building blocks are relevant to the VPC? (Choose two.)

- A. cost structure
- B. value proposition
- C. resources
- D. customer segment

E. revenue streams

ANSWER: A C

QUESTION NO: 4

You are setting a strategy to support the target state of business. Which two factors help you to choose the necessary business capabilities? (Choose two.)

- A. business drivers
- B. business roadmap
- C. business outcomes
- D. business priorities
- E. business architecture

ANSWER: A D

QUESTION NO: 5

According to the Cisco Business Architecture methodology, to what do you map business capabilities?

- A. solutions maturity
- B. technical solutions
- C. business solutions
- D. financial outcomes

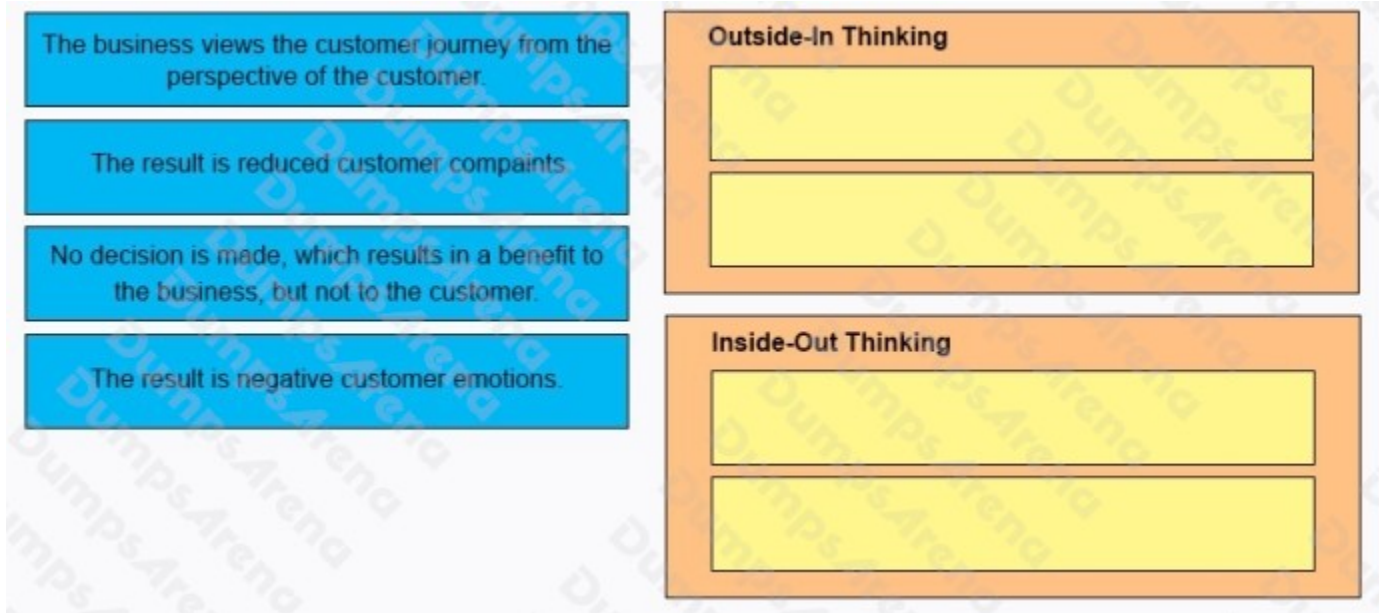
ANSWER: C

QUESTION NO: 6 - (DRAG DROP)

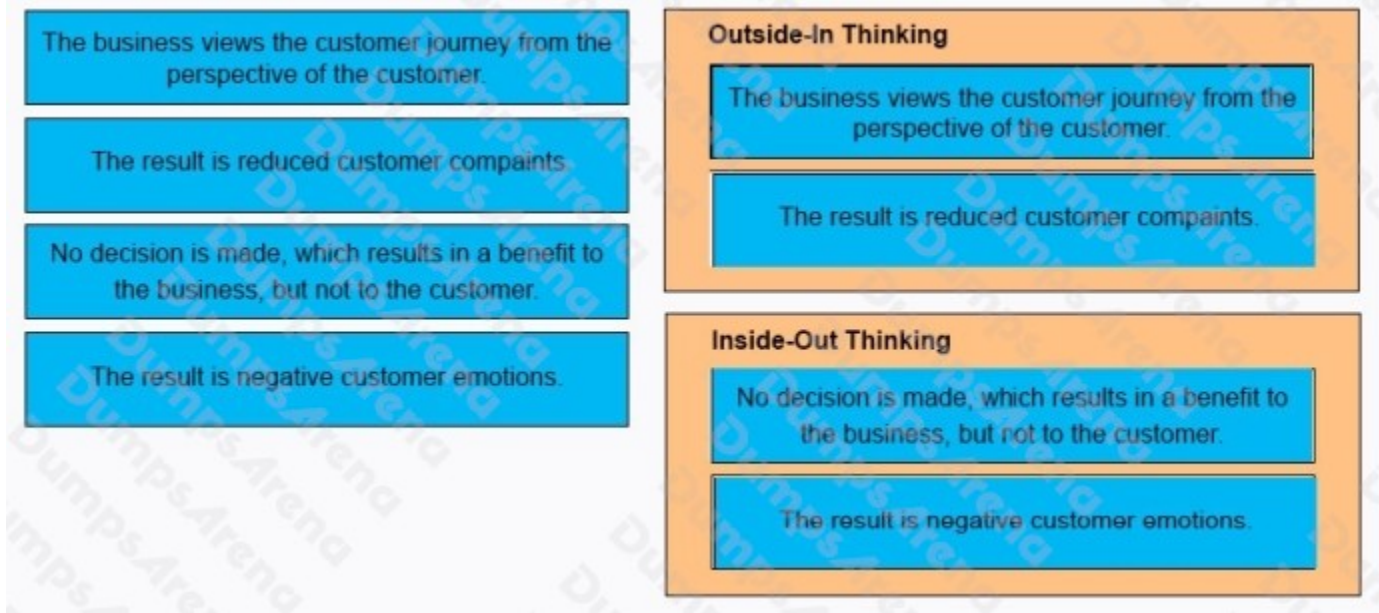
DRAG DROP

Consider customer touchpoints and interactions. drag each description on the left to its correct category on the right.

Select and Place:



ANSWER:



Explanation:

QUESTION NO: 7

Which two statements about customer journey mapping are true? (Choose two.)

- A. It helps you to identify how to re-engineer existing business processes to support the target state of the business.
- B. It helps you to identify the customer organization model.

- C. It describes the business value chain.
- D. it helps you to identify the required new business processes and capabilities to support the target state of the business.
- E. It provides all the details necessary for a cost breakdown regarding the customer project implementation.

ANSWER: A D

QUESTION NO: 8

Which type of engagement does a business architect pursue?

- A. solutions to drive measurable business impact to the business
- B. IT operations transformation engagements
- C. large, complex, data-center architecture engagements
- D. multidomain technology architecture engagements

ANSWER: A

QUESTION NO: 9

You are looking at the role that technology plays in a customer organization. Which criterion enables you to choose between the “define” maturity level and the “differentiate” maturity level?

- A. Technology is operated solidly.
- B. Technology enables innovation and disruption.
- C. Technology enables foundational capacity.
- D. Technology is defined by business processes.

ANSWER: D

QUESTION NO: 10

What does “A” stand for in the RACI matrix?

- A. accountable
- B. appropriate
- C. actionable

D. achievable

ANSWER: A

Explanation:

Reference: https://en.wikipedia.org/wiki/Responsibility_assignment_matrix