

# DUMPS ARENA

## SAP Certified Associate - Design Thinking

SAP C THINK 01

Version Demo

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**QUESTION NO: 1**

What will provide many insights you will benefit from while building a solution?

Note: There are 1 correct answers to this question.

- A. Create a persona
- B. Interview your users
- C. Test your sketches with users
- D. Sketch a prototype

**ANSWER: B****QUESTION NO: 2**

Observe, listen, and ask why? Find the "human problems" and fall in love with them. Understanding users is how we make solutions they want and will use.

Note: There are 1 correct answers to this question.

- A. Collaboration
- B. Optimism
- C. Empathy
- D. Potential

**ANSWER: C****QUESTION NO: 3**

Working with sticky notes is a key activity in many Design Thinking workshops. What rules would you set when using sticky notes?

Note: There are 3 correct answers to this question.

- A. Go for bold statements and be visual.
- B. Keep workshop results unstructured to foster creativity.

- C. Use one defined color per exercise.
- D. Aim for one thought per sticky note.
- E. Agree within the team on a color code.

**ANSWER: A D E**

#### **QUESTION NO: 4**

What are the dimensions of observation?

Note: There are 3 correct answers to this question.

- A. Space - the physical place
- B. Activity - a set of related acts people do
- C. Confidence - It also helps you learn about what they need
- D. Actor - the people involved

**ANSWER: A B D**

#### **QUESTION NO: 5**

What is the essence of design thinking?

Note: There are 1 correct answers to this question.

- A. What do you hope to test with the user? What sorts of behavior do you expect?
- B. Identify what's being tested with each prototype. A prototype should answer a particular question when tested
- C. In the early stages of a project that question may be broad
- D. How one identifies new solutions that meet the needs of a market; TO CREATE SOMETHING NEW

**ANSWER: D**

**QUESTION NO: 6**

When customer development and product development happen simultaneously?

Note: There are 1 correct answers to this question.

- A. new methodology
- B. Confidence
- C. Expertise
- D. Space

**ANSWER: A**

**QUESTION NO: 7**

What are the 3 steps to interviewing?

Note: There are 3 correct answers to this question.

- A. Draft an introduction to the interview that lays out your intentions and the purpose of the interview
- B. Think about whom you want to interview
- C. challenging questions to bring the interviewee to make creative suggestions
- D. Prepare your interview questions

**ANSWER: A B D**

**QUESTION NO: 8**

During the phase, ideas generated through the ideation process are transformed into concrete ideas.

Note: There are 1 correct answers to this question.

- A. Implementation
- B. Persona
- C. Multiplication
- D. Remember the Future

**ANSWER: A**

**QUESTION NO: 9**

What are the 3 main phases of design thinking?

Note: There are 3 correct answers to this question.

- A. Overlapping phases
- B. Implementation (Test)
- C. Ideation (Create)
- D. Inspiration (Empathize)

**ANSWER: B C D**

**QUESTION NO: 10**

What are the 2 most important techniques that entrepreneurs use during the inspiration phase?

Note: There are 2 correct answers to this question.

- A. challenging questions to bring the interviewee to make creative suggestions
- B. key guiding questions
- C. Observation and Insight Development
- D. user types that you might encounter

**ANSWER: A C**