

# DUMPS ARENA

## Cisco Video Sales Essentials VSE

Cisco 700-020

Version Demo

Total Demo Questions: 10

Total Premium Questions: 61

Buy Premium PDF

<https://dumpsarena.co>

[sales@dumpsarena.co](mailto:sales@dumpsarena.co)

[sales@dumpsarena.co](mailto:sales@dumpsarena.co)  
[dumpsarena.co](https://dumpsarena.co)

**QUESTION NO: 1**

According to Gartner, how much technology spending will be outside of IT by the year 2020?

- A. 50%
- B. 75%
- C. 85%
- D. 90%

**ANSWER: D**

**QUESTION NO: 2**

What is the average amount of time a Millennial stays in a job?

- A. 9 Years or less
- B. 5 years or less
- C. 15 years or less
- D. 3 years or less

**ANSWER: B**

**QUESTION NO: 3**

Which premise-based conferencing solution is designed for highly scalable meetings, with servers designed for highly scalable meetings, with servers that can be deployed across an enterprise without financial penalty?

- A. Telepresence Server
- B. Spark
- C. WebEx
- D. Cisco Meeting Server

**ANSWER: D**

**QUESTION NO: 4**

Which endpoints can also act as desktop monitors?

- A. Jabber clients
- B. DX70 and DX80 systems
- C. SX10 and SX20 systems
- D. Spark clients

**ANSWER: B**

**QUESTION NO: 5**

How does Cisco make work streams easier after a meeting?

- A. Calendars store meeting notes.
- B. All meetings are automatically recorded.
- C. A persistent virtual meeting room is established.
- D. Each Cisco system comes with 10 hours of remote meeting management.

**ANSWER: C**

**QUESTION NO: 6**

What can a Cisco solution enable a human resources line of business customer to do?

- A. Increase sales while lowering costs.
- B. Deploy and manage training company-wide.
- C. Reduce real estate costs and environmental impact.
- D. Encourage or enforce employees to follow guidelines when booking travel.

**ANSWER: B**

**QUESTION NO: 7**

According to McKinsey, how many banking transactions will be conducted through self-service and digital channels by 2019?

- A. 75%
- B. 25%
- C. 45%

D. 95%

**ANSWER: A**

**QUESTION NO: 8**

Which call control solution supports messaging, meeting and calling?

- A. Spark
- B. UCM
- C. Expressway
- D. HCS

**ANSWER: A**

**QUESTION NO: 9**

What is a common corporate real estate line of business need?

- A. Finding and hiring employees.
- B. Enforcing employee compliance with travel policies.
- C. Improving online experiences.
- D. Reducing underutilized space.

**ANSWER: D**

**QUESTION NO: 10**

What can a Cisco solution enable a travel leader line of business customer to do?

- A. Keep employees up-to-date on regulatory requirements.
- B. Provide a face-to-face experience that makes the work stream productive.
- C. Improve access to primary and specialist caregivers.
- D. Improve supply chain agility through improved partner and supplier relationships via face-to-face video.

**ANSWER: D**