

# DUMPS ARENA

## IoT Manufacturing Account Manager

Cisco 700-802

Version Demo

Total Demo Questions: 5

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**QUESTION NO: 1**

In which manufacturing business domains are Connected Factory solutions implemented?

- A. cell/area zone, factory zone, machine zone
- B. cell/area zone, plant, demilitarized zone, enterprise zone
- C. plant, jump zone, demilitarized zone
- D. plant, jump zone, demilitarized zone, danger zone

**ANSWER: B****QUESTION NO: 2**

Specific company characteristics signal opportunities to sell the Cisco Internet of Things. Which three characteristics indicate such an opportunity? (Choose three.)

- A. security concerns
- B. a slow-moving company
- C. an IT preference for Cisco
- D. a focus on green energy\_\_\_\_\_
- E. a move to wireless manufacturing, Ethernet I/O, predictive maintenance, or other new models

**ANSWER: A D E****QUESTION NO: 3**

Connected factory applications are enabled with strategic partnerships. Which four options help to deploy these applications? (Choose four.)

- A. Rockwell Automation
- B. SAP
- C. Librestream
- D. AeroScout
- E. Google IBM

**ANSWER: A B C D**

**QUESTION NO: 4**

What does the Cisco Connected Factory Energy Management solution primarily help customers to do?

- A. Make money
- B. Save money
- C. Be safer
- D. Budget money.

**ANSWER: B**

**QUESTION NO: 5**

What does Cisco Connected Factory Wireless primarily help customers to do?

- A. Budget money.
- B. Save money.
- C. Make money.
- D. Be safer.

**ANSWER: B**