

DUMPS ARENA

IoT Sales Fundamentals Exam

Cisco 700-801

Version Demo

Total Demo Questions: 5

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QUESTION NO: 1

Triggering events can signal an IoT opportunity. Which two options are examples of triggering events that are caused by an upgrade? (Choose 2)

- A. A restaurant wishes to hire new staff.
- B. A driller purchases new equipment.
- C. A city wants to rename its parks.
- D. A company commits to increasing operational capacity.

ANSWER: B D**QUESTION NO: 2**

Which benefit can an oil and gas company receive from the Cisco internet of things?

- A. Faster theft and leak detection.
- B. Greater collaboration among international oil and gas companies.
- C. Increased demand of oil and gas.
- D. Less competition with alternative energies.

ANSWER: A**QUESTION NO: 3**

What can workers in the manufacturing industry do now as a direct result of Cisco IOx?

- A. Increase their firm's global relevance.
- B. Expand their company's marketing initiatives.
- C. Receive earlier notification of an approaching peak or Reduce worker time spent in hold of operation.
- D. Reduce worker time spent in manufacturing plants.

ANSWER: C**QUESTION NO: 4**

Which two solutions are part of the Cisco internet of Things safety and security portfolio? (Choose two)

- A. financial security
- B. personal security
- C. cyber security
- D. physical security

ANSWER: C D

QUESTION NO: 5

Which option is one of the primary challenges that customers face with the increasing amount of data that is generated by connected devices?

- A. establishing which employees get to use the data
- B. transforming the data into meaningful insight
- C. not enough workers to analyze the data
- D. accumulate rig worker-relate a data

ANSWER: B