

DUMPS ARENA

Business Edition 6000 for Sales Engineers

Cisco 700-101

Version Demo

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sales@dumpsarena.co

sales@dumpsarena.co
dumpsarena.co

QUESTION NO: 1

Which endpoints and clients are supported on applications that are included under the Cisco Business Edition 6000 umbrella?

- A. all Cisco voice and video endpoints except Cisco TelePresence room systems
- B. all Cisco voice and video endpoints except Cisco TelePresence EX Series and Cisco TelePresence EX Series and Cisco Telepresence room systems
- C. all Cisco voice and video endpoints except 802.11 Wi-Fi endpoints
- D. all Cisco voice and video endpoints

ANSWER: D**Explanation:**

Business Edition 6000 for Account Managers (BE6KAM) PEC Training Supporting How You Want to Work and Interact Cisco IP Endpoint and Client Portfolio.

QUESTION NO: 2

Which Cisco Unified Communications application is designed to provide enhanced customer care capabilities with Cisco Business Edition 6000?

- A. Cisco Unified Communications Manager
- B. Cisco Unified Presence
- C. Cisco Unified Contact Center Express
- D. Cisco Unity Connection
- E. Cisco Unified Attendant Console

ANSWER: C**Explanation:**

Business Edition 6000 for Account Managers (BE6KAM) PEC Training Customer Care Deployment Models Answers shown on slide are hunt group, attendant console, and contact center express.

QUESTION NO: 3

Which two statements are true about Cisco Validated Designs and Smart Business Architectures'? (Choose two.)

- A. Cisco Smart Business Architecture is a blueprint for delivering the three Cisco architectures in a modular approach.
- B. Cisco Smart Business Architecture guides are available for enterprise-size deployments only.
- C. Cisco Validated Designs are end-to-end designs that are well-tested and fully documented.
- D. Cisco Validated Designs provide proven design solutions that include only Cisco products, thus ensuring single vendor solutions.

ANSWER: A C

QUESTION NO: 4

Native call queuing offers four different queued-caller selections Which algorithm selects hunt members based on the order in which they appear in the hunt list, starting with the first member?

- A. Longest-idle
- B. Circular
- C. Top-down
- D. Broadcast

ANSWER: C

Explanation:

Business Edition 6000 for System Engineers (BE6KSE) PEC Training Queued Caller Selection (audio stream)

QUESTION NO: 5

Which server virtualization technology is used with Cisco Business Edition 6000 to support multiple applications running on the same physical server?

- A. Microsoft
- B. Citrix
- C. VMware
- D. Cisco

ANSWER: C

Explanation:

Business Edition 6000 for Account Managers (BE6KAM) PEC Training

QUESTION NO: 6

Which Cisco Unified Communications and Collaboration deployment option best fits the on-premises midmarket businesses with 500 to 1000 users?

- A. Cisco WebEx Cloud
- B. Cisco Hosted Collaboration Solutions
- C. Cisco Business Edition 3000
- D. Cisco Business Edition 6000

ANSWER: D**Explanation:**

Reference:

http://www.cisco.com/cisco/web/solutions/small_business/products/voice_conferencing/uc_manager_business_edition/index.html

QUESTION NO: 7

Which four are advantages of a Cisco end-to-end architectural approach? (Choose four.)

- A. enhanced security
- B. multiple protocols
- C. any end-user device
- D. multi-vendor
- E. consistent experience
- F. limited availability
- G. unified policies

ANSWER: A C E G**Explanation:**

Business Edition 6000 for Account Managers (BE6KAM) PEC Training Who Delivers Better Business Agility

QUESTION NO: 8

Which three of these are market trends that drive the need for an improved, more efficient collaboration experience? (Choose three.)

- A. automated order processing
- B. conducting business globally across several or all time zones
- C. effective HRM system
- D. work anywhere, anytime, any device
- E. inventory management
- F. cloud services and social media

ANSWER: B D F

QUESTION NO: 9

Which three Cisco User Connect Licensing editions are available with Cisco Business Edition 6000? (Choose three.)

- A. Essential UCL
- B. Basic UCL
- C. Business UCL
- D. Professional UCL
- E. Enhanced UCL

ANSWER: A B E

Explanation:

Business Edition 6000 for System Engineers (BE6KSE) PEC Training Licensing Comparison

QUESTION NO: 10

In which three ways does Cisco accelerate the adoption of advanced collaboration tools? (Choose three.)

- A. With scalable collaboration deployment options
- B. By supporting business-to-business and business-to-customer collaboration capabilities
- C. With enhanced core network infrastructure functionalities
- D. By introducing Cisco data center unified computing functionalities to support collaboration requirements
- E. By enabling Cisco end-to-end collaboration deployments
- F. With cost-effective collaboration and business video solutions

ANSWER: A B F